

January 11, 2024

News Release

Name of listed company	Kyoritsu Maintenance Co., Ltd.
Representative	Koji Nakamura, President
(Securities Code:	9616)
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Notice of capital and business partnership with Daiwa House Industry Co., Ltd. and <u>Cosmos Initia Co., Ltd. and acquisition of shares of Cosmos Initia Co., Ltd</u> <u>(making it an affiliated company by application of the equity method)</u>

The Board of Directors of the Company hereby announces the following after resolving today to enter into a capital and business partnership agreement ("Capital and Business Partnership Agreement" hereinafter) with Daiwa House Industry Co., Ltd. (Securities Code: 1925, listed on the Prime Market of the Tokyo Stock Exchange; "Daiwa House Industry" hereinafter) and Cosmos Initia Co., Ltd. (Securities Code: 8844, listed on the Standard Market of the Tokyo Stock Exchange; "Cosmos Initia" hereinafter) and to acquire all shares of Cosmos Initia held by Daiwa House Industry in connection with such agreement.

Details

- I. Capital and Business Partnership
- 1. Reasons for capital and business partnership

Since its founding, the Company has pursued a management policy focused on providing services in food, housing, and healing for various life stages. This approach, grounded in the 'customer first' principle, contributes significantly to the broader development of society. Taking into account the recent business environment surrounding the Company, in May 2023 we formulated KYORITSU Growth Vision / Rise Up Plan 2028, our Medium-Term Management Plan to achieve sustainable growth and establish ourselves as a centennial company. We aim to build solid business foundations capable of withstanding a changing environment while leveraging our strengths cultivated to date to expand the market.

The Medium-Term Management Plan articulates the themes of both "Recovering from COVID-19 to achieve renewed growth" and "Pursuing further growth in customer satisfaction and regional expansion." Our long-term vision is to achieve net sales of 300 billion yen and operating income of 30 billion yen by 2030, with a total of 200 billion yen planned for investment, including development investment. This time, the Company will enter into a capital and business partnership with Daiwa House Industry and Cosmos Initia. Daiwa House Industry offers information on development projects in various fields and a record of development achievements, and our goal is to strategically launch new businesses through this capital and business partnership, to further accelerate the development, and we aim, through this capital and business partnership, to further accelerate the development and promotion of the hotel business, dormitory business, and senior life business (residences for the elderly), and to raise operational efficiency in the management business. We will also strive to

promote collaboration among the three companies, including in promoting joint business projects and personnel exchanges.

- 2. Details of the capital and business partnership
- (1) Details of the capital partnership

The Company is to acquire 8,480,000 shares of the 21,428,616 shares of Cosmos Initia held by Daiwa House Industry for 6,029 million yen. As a result, the number of Cosmos Initia shares held by the Company will be 8,480,000 shares (representing 25.05% of the total number of voting rights).

Through this share acquisition, Cosmos Initia will become an affiliated company by application of the equity method.

(2) Details of the business partnership

The Company, Daiwa House Industry, and Cosmos Initia have determined to take the following actions pursuant to the capital and business partnership:

- Business partnership among the three companies
 The Daiwa House Group and Cosmos Initia Group will proactively provide information on the hotel business, dormitory business, senior life business, etc. promoted by our Group and promote collaboration, including the promotion of joint business projects and personnel exchanges.
- (ii) Business partnership between the two companies (our Group and the Daiwa House Group)
 Our Group and the Daiwa House Group will promote joint business projects (such as cases where our Group undertakes the operation of buildings constructed by the Daiwa House Group), exchanges of personnel, and other forms of partnerships in the businesses conducted by each Group.
- (iii) Business partnership between the two companies (our Group and the Cosmos Initia Group) Our Group and the Cosmos Initia Group aim to achieve synergies between the hotel, dormitory, and senior life businesses promoted by our Group and the real estate development capabilities of the Cosmos Initia Group (land information, planning, cost and schedule management, etc.), and will promote partnerships by mutually acquiring business opportunities through proactive information sharing, utilizing each other's business expertise, launching joint business projects, exchanging human resources, and engaging in other initiatives.
- (iv) Business partnership between the two companies (Daiwa House Group and Cosmos Initia Group) The Daiwa House Group and Cosmos Initia Group will continue to promote cooperation in the businesses pursued by each group. The business partnership based on business partnership agreements between Daiwa House Group and Cosmos Initia Group (including those relating to the promotion of joint business projects, exchange of personnel, cooperation with Daiwa House Group's investment companies and the granting of Daiwa House Industry's loan guarantee facility to Cosmos Initia) already concluded as of the date of execution of this Capital and Business Partnership Agreement will continue for the time being.
- 3. Overview of counterparty to the capital and business partnership
- (i) Cosmos Initia

(1)	Name	Cosmos Initia Co., Ltd.	
(2)	Location	Shintamachi bldg., Shiba 5-34-6, Minato-ku, Tokyo	
(2)	Name and title of	Dristana Takashi Drasidant	
(3)	representative	Ryotaro Takachi, President	
(4)	Business areas	Real estate sales, real estate rental, and real estate brokerage	

(5)	Share capital	5,000 million yen					
(6)	Established	June 20, 1969					
		Daiwa House Industry			63.25%		
		Akihiko Tokitsu			2.29%		
	Major shareholders and	Hisanao Mitsu	Hisanao Mitsu				
	ratio of shares held to	GOLDMAN SACHS IN	1.20%				
	total number of shares	UBS AG LONDON A/C I	1.18%				
(7)	issued as of September	Takeshi Yamaji			0.97%		
	30, 2023 (excluding	Youichi Maruta			0.73%		
	treasury shares)	BNY GCM CLIENT AG	CCOUNT JPRD AC ISG ((FE-AC)	0.66%		
		Koi Kuroda			0.61%		
		JPMorgan Securities Jap	pan Co., Ltd.		0.55%		
		Capital relationship	Not applicable		•		
(0)	Relationship between	Personnel relationship	Not applicable				
(8)	listed company and	Business relationship	Not applicable				
	company in question	Related parties	Not applicable				
(9)	Consolidated operating results and consolidated financial position of the company for the last three						
Financial period		Year ended March 31, 2021	Year ended March 31, 2022 Year ended March 31, 202		ch 31, 2023		
C	Consolidated net assets	34,981 million yen	36,607 million yen	41,512 million ye			
C	Consolidated total assets	143,513 million yen	145,210 million yen	157,384 m	illion yen		
Consolidated net assets per share		1,016.29 yen	1,063.23 yen	1,205.03 yen			
C	Consolidate net sales	107,257 million yen	107,349 million yen	123,374 m	illion yen		
Consolidated operating income		2,376 million yen	3,351 million yen	4,924 million yen			
Consolidated ordinary income		2,207 million yen	2,610 million yen	4,469 million yen			
Net income attributable to owners of parent		2,007 million yen	1,703 million yen	3,524 million yer			
Consolidated net income per share		59.25 yen	50.29 yen	104.78 yeı			
I	ncome per share	7.00 yen	7.00 yen		14.00 yen		

(ii) Daiwa House Industry

(1)	Name	Daiwa House Industry Co., Ltd.	
(2)	Location	3-3-5 Umeda, Kita-ku, Osaka	
(3) Name and title of representative Keiichi Yoshii, President and CEO		Keiichi Yoshii, President and CEO	
(4)	Business areas	General construction business, urban development business, overseas business, and other	
(5)	Share capital	161,957 million yen	
(6)	Established	March 4, 1947	

		The Master Trust Bank of Japan, Ltd. (Trust account)			16.39%	
		Custody Bank of Japan Ltd (Trust account)			6.96%	
	Major shareholders and	Sumitomo Mitsui Banki	2.20%			
	ratio of shares held to	Daiwa House Employee Stock Ownership Association			2.18%	
(7)	total number of shares	STATE STREET BANK WEST CLIENT – TREATY 505234			1.83%	
(7)	issued as of September	Nippon Life Insurance Company			1.81%	
	30, 2023 (excluding	SSBTC CLIENT OMN	1.49%			
	treasury shares)	JPMorgan Securities Jap	JPMorgan Securities Japan Co., Ltd.			
		JP MORGAN CHASE	BANK 385781		1.33%	
		MUFG Bank, Ltd.			1.29%	
	Deletionshin hetroen	Capital relationship	Not applicable			
(9)	Relationship between listed company and	Personnel relationship	Not applicable			
(8)	company in question	Business relationship	Not applicable			
	company in question	Related parties	Not applicable			
$\langle 0 \rangle$	Consolidated operating resu	ilts and consolidated fina	ncial position of the compa	any for th	e last three	
(9)	years					
Financial period		Year ended March 31, 2021	Year ended March 31, 2022	Year ended March 31, 202		
Co	onsolidated net assets	1,893,504 million yen	2,111,385 million yen	yen 2,388,914 million ye		
Co	onsolidated total assets	5,053,052 million yen	5,521,662 million yen	llion yen 6,142,067 million		
Consolidated net assets per		2.805.00 mar	2.091.07.00		2 166 96 1100	
sh	are	2,805.09 yen	3,081.07 yen		3,466.86 yen	
Co	onsolidate net sales	4,126,769 million yen	4,439,536 million yen	4,908,	199 million yen	
Co	onsolidated operating	257 121	292.256	1(5	270	
ine	come	357,121 million yen	383,256 million yen	403,	370 million yen	
Consolidated ordinary		227.920	276.246	150	012	
income		337,830 million yen	376,246 million yen	430,	012 million yen	
Net income attributable to		105.076 million war	225 272 million war	209	200 million tran	
owners of parent		195,076 million yen	225,272 million yen	308,	399 million yen	
Consolidated net income per		207 19	212 07		469.12 yen	
share		297.18 yen	343.82 yen		409.12 yen	
Income per share		116.00 yen	126.00 yen		130.00 yen	

4. Dispatching of directors

Upon the execution of the Capital and Business Partnership Agreement, the Company will acquire the right to nominate one candidate for the director of Cosmos Initia, and Daiwa House Industry will acquire the right to nominate two candidates for the director of the same company. This fact will be submitted to the annual general meeting of shareholders of Cosmos Initia to be held in June 2024.

5. Schedule

(1)	Date of Board of Directors resolution	January 11, 2024	
(2)	Execution date of the Capital and	January 11, 2024	
	Business Partnership Agreement	January 11, 2024	
(3)	Start date of the capital and business	February 26, 2024 (scheduled)	
	partnership	reordary 20, 2024 (seneduced)	

6. Future outlook

The impact of this capital and business partnership on our consolidated results is currently under evaluation. Any matters that arise and warrant disclosure will be promptly disclosed.

- II. Acquisition of Shares
- 1. Reason for acquisition of shares

Please refer to 1. Reasons for capital and business partnership in I. Capital and Business Partnership above.

2. Overview of the company to become the affiliated company by application of the equity method

Please refer to 3. Overview of counterparty to the capital and business partnership, (i) Cosmos Initia, in I. Capital and Business Partnership above.

3. Overview of the party from which the Company will acquire the shares

Please refer to 3. Overview of counterparty to the capital and business partnership, (ii) Daiwa House Industry, in I. Capital and Business Partnership above.

4. Number of shares to be acquired, acquisition price, and status of shares held before and after acquisition

(1)	Shares held before acquisition	0 shares
		(Number of voting rights: 0)
		(Ratio to total number of voting rights: 0.00%)
(2)	Shamaa to he acquired	8,480,000 shares
(2) Shares to be acquire	Shares to be acquired	(The number of voting rights: 84,800)
(3)	Acquisition price	Common stock of Cosmos Initia Co., Ltd.: 6,029 million yen
	Shares held after	8,480,000 shares
(4)	acquisition	(Number of voting rights: 84,800)
		(Ratio to total number of voting rights: 25.05%)

5. Schedule

(1)	Date of Board of	January 11, 2024	
	Directors resolution		
(2)	Execution date of the	January 11, 2024	
(2)	stock transfer agreement	January 11, 2024	
(2)	Date of the share	Estructure 26, 2024 (astrodulad)	
(3)	acquisition	February 26, 2024 (scheduled)	

6. Future outlook

The impact of this share acquisition on our consolidated results is currently under evaluation. Any matters that arise and warrant disclosure will be promptly disclosed.

(Reference) Forecast of consolidated earnings for the current fiscal year (announced on November 9, 2023) and consolidated results for the previous fiscal year

	Consolidated net sales (Millions of yen)	Consolidated operating income (Millions of yen)	Consolidated ordinary income (Millions of yen)	Net income attributable to owners of parent (Millions of yen)
Forecasts of consolidated financial results (Fiscal year ending March 31, 2024)	200,000	13,000	12,000	7,000
Consolidated results for the previous fiscal year (Fiscal year ended March 31, 2023)	175,630	7,326	7,115	4,241