

# **Kyoritsu Maintenance Co., Ltd.** (Securities Code: 9616)

## Summary of Consolidated Financial Results for the Fiscal Year Ended March 31, 2025

[JGAAP]

May 2025

## Summary of Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 [based on Japanese GAAP]

May 15, 2025

Name of listed company Kyoritsu Maintenance Co., Ltd. Listed exchange: Tokyo

Code 9616 URL https://www.kyoritsugroup.co.jp/

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Scheduled date for ordinary general meeting of shareholders: June 26, 2025

Scheduled filing date of Annual Securities Report:

Scheduled date of start of dividend payment:

June 25, 2025

Supplementary materials for the financial results: Yes

Investor conference for the financial results: Yes (For Institutional Investors)

(Rounded down to the nearest million yen)

1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 (April 1, 2024 to March 31, 2025)

#### (1) Consolidated Operating Results

(Percentage figures represent year-over-year changes)

|                           | Net sales   |      | Operating income |       | Ordinary income |       | Income attributable to owners of parent |       |
|---------------------------|-------------|------|------------------|-------|-----------------|-------|---|-------|
|                           | Million yen | %    | Million yen      | %     | Million yen     | %     | Million yen                             | %     |
| Year ended March 31, 2025 | 228,933     | 12.2 | 20,491           | 22.6  | 21,417          | 1.4   | 14,562                                  | 17.3  |
| Year ended March 31, 2024 | 204,126     | 16.2 | 16,708           | 128.0 | 21,116          | 196.8 | 12,414                                  | 192.7 |

Note: Comprehensive income: Year ended March 31, 2025: 15,164 million yen (16.3%)

Year ended March 31, 2024: 13,041 million yen (176.3%)

|                           | Income per share | Diluted net income per share | Return on equity | Ordinary income to total assets | Operating income to net sales |
|---------------------------|------------------|------------------------------|------------------|---------------------------------|-------------------------------|
|                           | Yen              | Yen                          | %                | %                               | %                             |
| Year ended March 31, 2025 | 186.56           | 160.15                       | 15.7             | 7.5                             | 9.0                           |
| Year ended March 31, 2024 | 159.12           | 136.57                       | 15.4             | 7.8                             | 8.2                           |

Reference: Gain/loss on equity-method investments

Year ended March 31, 2025: 1,331 million yen (-%) Year ended March 31, 2024: 5,025 million yen (-%)

Note: The Company conducted a two-for-one stock split on common stock effective April 1, 2024. Net income per share and diluted net income per share have been calculated assuming this stock split had taken place at the start of the previous consolidated fiscal year.

#### (2) Consolidated Financial Position

|                      | Total assets | Total net assets | Equity ratio | Net assets per share |
|----------------------|--------------|------------------|--------------|----------------------|
|                      | Million yen  | Million yen      | %            | Yen                  |
| As of March 31, 2025 | 301,470      | 99,360           | 33.0         | 1,272.69             |
| As of March 31, 2024 | 270,921      | 86,604           | 32.0         | 1,109.91             |

Reference: Shareholders' Equity: As of March 31, 2025: 99,360 million yen As of March 31, 2024: 86,604 million yen

Note: The Company conducted a two-for-one stock split on common stock effective April 1, 2024. Net assets per share have been calculated assuming this stock split had taken place at the start of the previous consolidated fiscal year.

#### (3) Consolidated Cash Flows

|                           | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents at end of period |
|---------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--|
|                           | Million yen                          | Million yen                          | Million yen                          | Million yen                                |
| Year ended March 31, 2025 | 29,449                               | -43,682                              | 8,195                                | 25,349                                     |
| Year ended March 31, 2024 | 24,083                               | -31,533                              | -16,792                              | 31,431                                     |

#### 2. Dividend Payments

| ·                                     |                  | Dividend per share |               |          |        |                    | Dividend                    | Dividend to net          |
|---------------------------------------|------------------|--------------------|---------------|----------|--------|--------------------|-----------------------------|--------------------------|
| (Record date)                         | First<br>quarter | Second<br>quarter  | Third quarter | Year-end | Annual | amount<br>(annual) | payout ratio (consolidated) | assets<br>(consolidated) |
|                                       | Yen              | Yen                | Yen           | Yen      | Yen    | Million yen        | %                           | %                        |
| Year ended March 31, 2024             | _                | 16.00              | _             | 33.00    | 49.00  | 1,911              | 15.4                        | 2.4                      |
| Year ended March 31, 2025             | _                | 16.00              | _             | 22.00    | 38.00  | 2,966              | 20.4                        | 1.6                      |
| Year ending March 31, 2026 (Forecast) | _                | 23.00              | -             | 23.00    | 46.00  |                    | 20.0                        |                          |

Note: Note: The Company executed a two-for-one stock split on common stock effective April 1, 2024. Results in the years ended March 31, 2024 show actual dividends before this stock split. Results in the year ending March 31, 2025 show figures after the stock split. Annual dividends in the previous period would have been 24.50 yen, assuming that the stock split had taken place at the start of that period.

#### 3. Forecasted Consolidated Results for the Fiscal Year Ending March 31, 2026 (April 1, 2025 to March 31, 2026)

(Percentage figures represent year-over-year changes)

|           | Net sales   | S    | Operating income |      | Ordinary income |      | Income attributable to owners of parent |      | Income per share |
|-----------|-------------|------|------------------|------|-----------------|------|---|------|------------------|
|           | Million yen | %    | Million yen      | %    | Million yen     | %    | Million yen                             | %    | Yen              |
| Full Year | 274,000     | 19.7 | 25,000           | 22.0 | 25,000          | 16.7 | 18,000                                  | 23.6 | 230.56           |

#### Notes

- (1) Major changes in the scope of consolidation during the period under review: None
- (2) Changes in accounting policies, changes in accounting estimates, and restatements

(i) Changes in accounting policies due to revision of accounting standards, etc.: Yes

(ii) Changes in accounting policies other than those under (i) above: None (iii) Changes in accounting estimates: None

(3) Number of issued shares (common stock)

(iv) Retrospective restatements:

(i) Number of issued shares at the end of the period (including treasury shares)

(ii) Number of treasury shares at the end of the period

(iii) Average number of sharesduring the period

| Year ended     | 78,439,636 | Year ended     | 78,439,636 |
|----------------|------------|----------------|------------|
| March 31, 2025 | shares     | March 31, 2024 | shares     |
| Year ended     | 368,148    | Year ended     | 410,902    |
| March 31, 2025 | shares     | March 31, 2024 | shares     |
| Year ended     | 78,058,768 | Year ended     | 78,020,925 |
| March 31, 2025 | shares     | March 31, 2024 | shares     |

None

Note: The Company conducted a two-for-one stock split on common stock effective April 1, 2024. Number of issued shares has been calculated assuming this stock split had taken place at the start of the previous consolidated fiscal year.

#### (Reference) Summary of Non-Consolidated Financial Results

1. Results of the Non-Consolidated Fiscal Year Ended March 31, 2025 (From April 1, 2024 to March 31, 2025)

#### (1) Non-Consolidated Results of Operations

(Figures in percentages denote the year-on-year change.)

|                           | Net sales   |      | Operating income |       | Ordinary income |      | Income      |      |
|---------------------------|-------------|------|------------------|-------|-----------------|------|-------------|------|
|                           | Million yen | %    | Million yen      | %     | Million yen     | %    | Million yen | %    |
| Year ended March 31, 2025 | 198,196     | 10.9 | 18,765           | 24.3  | 19,320          | 30.0 | 13,185      | 99.7 |
| Year ended March 31, 2024 | 178,696     | 11.4 | 15,092           | 161.4 | 14,865          | 85.6 | 6,602       | 17.3 |

|                           | Income per share | Diluted net income per share |
|---------------------------|------------------|------------------------------|
|                           | Yen              | Yen                          |
| Year ended March 31, 2025 | 168.92           | 144.99                       |
| Year ended March 31, 2024 | 84.63            | 72.53                        |

Note: The Company conducted a two-for-one stock split on common stock effective April 1, 2024. Net income per share and diluted income per share have been calculated assuming this stock split had taken place at the start of the previous consolidated fiscal year.

#### (2) Non-Consolidated Financial Position

|                      | Total assets | Total net assets | Shareholders' equity ratio | Net assets per share |  |
|----------------------|--------------|------------------|----------------------------|----------------------|--|
|                      | Million yen  | Million yen      | %                          | Yen                  |  |
| As of March 31, 2025 | 275,203      | 84,956           | 30.9                       | 1,088.19             |  |
| As of March 31, 2024 | 242,961      | 73,543           | 30.3                       | 942.52               |  |

Reference: Shareholders' equity: As of March 31, 2025: 84,956 million yen As of March 31, 2024: 73,543 million yen

Note: The Company conducted a two-for-one stock split on common stock effective April 1, 2024. Net assets per share have been calculated assuming this stock split had taken place at the start of the previous consolidated fiscal year.

- \* Summaries of financial results are not subject to auditing by a certified public accountant or auditing firm.
- \* Explanation of the appropriate use of earnings forecasts and other special notes (Note concerning forward-looking statements)

The forward-looking statements, including earnings forecasts and other future projections contained in this document are based on information available to the Company at the time of preparation and on certain assumptions deemed reasonable by the Company. As such, they do not constitute an assurance that the Company promises to achieve these projected results. Actual business results may differ materially from the forecasts due to various factors.

Please see "(4) Future outlook" under "1. Overview of Operating Results, etc." on page "10" for the assumptions used for the forecast of financial results and notes concerning the use of the forecast of financial results.

(How to obtain supplementary materials of financial results)

Supplementary materials on financial results are released on TDnet on the same day and posted to the Company website.

In addition, a video of the financial results briefing will be posted to the Company website at a later date.

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#### 1. Overview of Operating Results, etc.

#### (1) Overview of operating results

1). Overview of general financial position

(Consolidated Financial Results)

(in million yen)

|   | Fiscal Year ended March 31, 2024 | Fiscal Year ended March 31,<br>2025 | Change (%) |
|---|----------------------------------|-------------------------------------|------------|
| Net sales                                   | 204,126                          | 228,933                             | 12.2       |
| Operating income                            | 16,708                           | 20,491                              | 22.6       |
| Ordinary income                             | 21,116                           | 21,417                              | 1.4        |
| Net income attributable to owners of parent | 12,414                           | 14,562                              | 17.3       |

During the consolidated fiscal year under review, despite continuing improvements in the Japanese economy with regard to employment and income and signs of recovery in personal consumption, the economic outlook remained uncertain for various reasons, including declining consumer confidence, attributable to inflation, trends in trade policies in various countries, and fluctuating exchange rates.

Under such conditions, while the rising cost of food and labor affected Group performance, our Dormitory Business showed steady growth, as reflected in the opening of new locations and success in optimizing selling prices. Our Hotel Business fared well due to favorable tailwinds, including strong domestic demand and growing numbers of inbound tourists. At over 36 million, the number of foreign visitors to Japan in 2024 set a new annual record; figures for January-March 2025 indicate the milepost of 10 million was reached and surpassed earlier than ever before (source: "Number of Foreign Visitors to Japan," Japan National Tourism Organization [JNTO]).

Accordingly, the Group recorded record high earnings through the fourth quarter of the consolidated fiscal year under review, with net sales of 228,933 million yen (up 12.2% YoY), operating income of 20,491 million yen (up 22.6% YoY), ordinary income of 21,417 million yen (up 1.4% YoY), and net income attributable to owners of parent of 14,562 million yen (up 17.3% YoY).

#### 2) Overview of financial position by major business segment

<Dormitory Business (student dormitories, employee dormitories, Domeal and contracted dormitories)</p>

(in million yen)

|                  | = -                              |                                  |               |
|------------------|----------------------------------|----------------------------------|---------------|
|                  | Fiscal Year ended March 31, 2024 | Fiscal Year ended March 31, 2025 | Change<br>(%) |
| Net sales        | 52,303                           | 54,923                           | 5.0           |
| Operating income | 5,881                            | 6,077                            | 3.3           |

In April, the Dormitory Business opened a total of eight new facilities nationwide, accounting for 907 rooms. The occupancy rate at the start of the period was 97.0%, down 1.2 points YoY. In response to rising costs, in addition to promoting its services to a wider market, based on an emphasis on the key advantages of safety and security, the Company continued to pursue thoroughgoing cost controls and to optimize selling prices while continuing to strengthen customer relationships.

Net sales of the Dormitory Business overall totaled 54,923 million yen (up 5.0% YoY). Net sales for student dormitories were 31,250 million yen (up 4.2% YoY), 14,391 million yen for employee dormitories (up 7.3% YoY), 5,098 million yen for Domeal (studio) dormitories (up 1.4% YoY), and 4,182 million yen for contracted dormitories—dormitories owned by companies and schools and managed and operated by the Company on consignment (up 8.1% YoY). Operating income stood at 6,077 million yen (up 3.3% YoY).

As of the end of March 2025, the number of facilities totaled 526 locations (up by seven facilities YoY; excluding contracted dormitories), corresponding to a capacity for 44,908 occupants (up by 851 YoY). The number of residents totaled 43,991 (up 1,259 YoY).

#### < Hotel Business (Dormy Inn, Resorts) >

(in million yen)

|                  | Fiscal Year ended March 31,<br>2024 | Fiscal Year ended March 31, 2025 | Change<br>(%) |
|------------------|-------------------------------------|----------------------------------|---------------|
| Net sales        | 125,570                             | 139,250                          | 10.9          |
| Operating income | 14,843                              | 18,498                           | 24.6          |

In the Hotel Business during the period under review, within the Dormy Inn Business, the remodeled Global Cabin Yokohama Chinatown and Dormy Inn Express Seoul Insadong in South Korea opened.

Despite temporary stagnation in demand during the period under review, various factors, including warnings of a Nankai Trough earthquake and the impact of typhoons during the summer, the Hotel Business on a full-year basis succeeded in capturing booming domestic and international demand while continuing to optimize selling prices. These and other factors, including enhancement of the official website and membership program bore fruit in high occupancy rates and unit prices.

As a result, net sales of the Hotel Business totaled 139,250 million yen (up 10.9% YoY). Operating income increased sharply to 18,498 million yen (up 24.6% YoY), more than covering the impact of construction costs on large-scale remodeling intended to improve customer satisfaction and the effects of rising costs.

As of the end of March, 2025, the Hotel Business as a whole operated 138 facilities (up one YoY), accounting for 21,440 rooms (up 73 YoY).

#### < Comprehensive Building Management Business>

(in million yen)

|                  | Fiscal Year ended March 31,<br>2024 | Fiscal Year ended March 31, 2025 | Change<br>(%) |
|------------------|-------------------------------------|----------------------------------|---------------|
| Net sales        | 22,604                              | 27,116                           | 20.0          |
| Operating income | 824                                 | 1,213                            | 47.1          |

In the Comprehensive Building Management Business, growth in large-scale repairs, cleaning, and other services contributed to net sales of 27,116 million yen (up 20.0% YoY) and operating income of 1,213 million yen (up 47.1% YoY).

#### < Food Service Business (Restaurants/ Contracted Food Service/ Contracted Hotel Restaurants, etc.)>

(in million yen)

|                  | Fiscal Year ended March 31,<br>2024 | Fiscal Year ended March 31, 2025 | Change<br>(%) |
|------------------|-------------------------------------|----------------------------------|---------------|
| Net sales        | 11,103                              | 12,530                           | 12.9          |
| Operating income | 208                                 | 244                              | 17.3          |

In the Food Service Business, due to growing numbers of contracted hotel restaurants in addition to growth in numbers of other restaurants, among other factors, net sales grew to 12,530 million yen (up 12.9% YoY), while operating income rose to 244 million yen (up 17.3% YoY).

#### <Development Business>

(in million yen)

|                  | Fiscal Year ended March 31, 2024 | Fiscal Year ended March 31,<br>2025 | Change<br>(%) |
|------------------|----------------------------------|-------------------------------------|---------------|
| Net sales        | 3,623                            | 9,953                               | 174.7         |
| Operating income | 340                              | 672                                 | 97.4          |

In the Development Business, real estate securitization and an increase in hotel and other development projects, together with the contributions of the condominium business, led to net sales of 9,953 million yen (up 174.7% YoY) and operating income of 672 million yen (up 97.4% YoY).

<Other Businesses> (in million yen)

|                  | Fiscal Year ended March 31, 2024 | Fiscal Year ended March 31, 2025 | Change (%) |
|------------------|----------------------------------|----------------------------------|------------|
| Net sales        | 16,190                           | 17,813                           | 10.0       |
| Operating income | -310                             | -426                             | -          |

Other Businesses consist of the Senior Life Business (management and operation of senior residences); the Public Kyoritsu Partnership (PKP) Business (services provided under contract to local governments); the support business for people who live alone; the insurance agency business; comprehensive human-resource services; the financial business; and the administrative outsourcing business. Total net sales recorded by these businesses rose to 17,813 million yen (up 10.0% YoY), with an operating loss of 426 million yen (vs. an operating loss of 310 million yen in the previous fiscal year) due mainly to factors such as rising labor costs in the PKP Business.

#### (2) Overview of financial position

#### (Assets)

Total assets at the end of this consolidated fiscal year stood at 301,470 million yen, up by 30,548 million yen from the end of the previous consolidated fiscal year. Main factors behind this increase included increases in land and construction in progress.

#### (Liabilities)

Liabilities at the end of this consolidated fiscal year stood at 202,109 million yen, up by 17,792 million yen from the end of the previous consolidated fiscal year, due mainly to increases in accounts payable—other under other non-current liabilities and in long-term loans payable.

#### (Net Assets)

Net assets at the end of this consolidated fiscal year stood at 99,360 million yen, up 12,756 million yen from the end of the previous consolidated fiscal year. This was due mainly to an increase in retained earnings.

As a result, the equity ratio was 33.0%, up 1.0 point from the end of the previous consolidated fiscal year.

#### (3) Cash flow position

The balance of cash and cash equivalents at the end of this consolidated fiscal year stood at 25,349 million yen, for a decrease of 6,082 million yen from the end of the previous consolidated fiscal year.

#### (Cash flows from operating activities)

Net cash provided by operating activities was 29,449 million yen, for an increase of 5,366 million yen from the end of the previous consolidated fiscal year due to the effect of changes in inventories.

#### (Cash flows from investment activities)

Net cash used in investing activities was 43,682 million yen, for an increase of 12,148 million yen from the end of the previous consolidated fiscal year due to the impact of payments for acquisition of property, plant, and equipment.

#### (Cash flows from financing activities)

Net cash provided by financing activities was 8,195 million yen, for an increase of 24,988 million yen from the end of the previous consolidated fiscal year as a result of the impact of receipts from long-term loans payable.

#### (Reference) Trends in Cash Flow-related Indicators

|  | Fiscal Year ended<br>March 31, 2021 | Fiscal Year ended<br>March 31, 2022 | Fiscal Year ended<br>March 31, 2023 | Fiscal Year ended<br>March 31, 2024 | Fiscal Year ended<br>March 31, 2025 |
|--|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Equity ratio (%)                                   | 29.6                                | 29.2                                | 27.4                                | 32.0                                | 33.0                                |
| Equity ratio on a market value basis (%)           | 59.8                                | 74.5                                | 76.6                                | 100.9                               | 80.6                                |
| Cash flow to interest-bearing debt ratio (annual): | -7.3                                | 5.3                                 | 19.9                                | 5.8                                 | 5.1                                 |
| Interest coverage ratio (times):                   | -39.1                               | 43.4                                | 13.2                                | 35.8                                | 39.3                                |

Equity ratio: Equity capital / total assets

Equity ratio on a market value basis: Market capitalization / total assets Cash flow to interest-bearing debt ratio: Interest-bearing debt / cash flow

Interest coverage ratio: Cash flow / interest payments

#### Notes:

- 1. Each indicator is calculated based on the consolidated financial figures.
- 2. Market capitalization is calculated based on the number of outstanding shares not including treasury shares.
- 3. Cash flow used to calculate this indicator is operating cash flow.
- 4. Interest-bearing debts used to calculate this indicator are all debts recorded on the consolidated balance sheet that are subject to interest payments.
- 5. Interest payments used to calculate this indicator are the interest expenses paid that are stated on the consolidated statement of cash flows.

#### (4) Future outlook

(Consolidated Financial Results)

(in million yen)

|   | Results for the Fiscal Year<br>ended March 31, 2025 | Outlook for the Fiscal Year<br>ending March 31, 2026 | Change<br>(%) |
|---|---|--|---------------|
| Net sales                                   | 228,933   | 274,000  | 19.7          |
| Operating income                            | 20,491  | 25,000   | 22.0          |
| Ordinary income                             | 21,417  | 25,000   | 16.7          |
| Net income attributable to owners of parent | 14,562  | 18,000   | 23.6          |

In addition to growing demand for domestic business and leisure travel, inbound tourism demand appears likely to grow further. However, with US tariff policies, monetary policies around the world, the protracted Russia-Ukraine conflict, and the growing dispute over Gaza in the Middle East, economic instability continues to grow as well.

As part of its strategy to assure future growth, the Group sees 2025 as the first year of its new development initiatives. It plans to actively develop and open new facilities and continue large-scale remodeling intended to increase customer satisfaction, while enhancing the features of the Dormy's membership program and implementing sustainability, human resource, and digital transformation (DX) strategies to establish solid business foundations in order to adapt to changing societal conditions.

The Dormitory Business opened a total of 12 facilities, accounting for 1,364 rooms nationwide, reporting an initial occupancy rate of 97.4% (up 0.4 points YoY) in April. Moving forward, it plans to open new facilities in seven prefectures. In addition to efforts to promote the Company's strengths in safety and security to prospective customers, an approach demonstrated during the COVID-19 pandemic, this business will continue to optimize selling prices and to respond to cost inflation through rigorous cost controls.

In the Hotel Business, the number of travelers to Japan from overseas showed an increasing trend along with continued booming domestic demand. Both the Dormy Inn Business and the Resorts Business began the year with revenue per available room (RevPAR) significantly above figures for the previous year. The Dormy Inn business plans to open four facilities—Natural Hotsprings Wakasa-No-Yu Dormy Inn Tsuruga, Natural Hotsprings Mitoya-No-Yu Dormy Inn Express Izumonokuni Unnan, Natural Hotsprings Higo-No-Yu Onyado Nono Kumamoto, and Onyado Nono Fukui—and the Resorts Business two facilities: Kyoto Omuro Ninnaji and La Vista Atami Terrace (all facility names given are tentative). In doing so, the business will actively open facilities in new areas to grow its network of facilities nationwide. The business will also continue to pursue measures intended to optimize the cost of attracting customers through enhancements of the Company website while strengthening customer convenience in various ways, including the adoption of a smart check-in system, as it strives to increase labor productivity and enhance its earning power.

The Comprehensive Building Management Business will enhance market competitiveness by focusing on strengthening its sales structure and improving its technological capabilities and product value, including specialized functions intended to strengthen customer trust and providing quality building-related services.

The Food Service Business, while implementing strict cost controls, will continue to develop products and services that lead to higher customer satisfaction.

The Development Business will continue to pursue real estate securitization in association with the recovering pace of opening new locations, supporting the Kyoritsu Group in its development and expansion plans. Additionally, it will seek to develop external trading partnerships and to strengthen its cost management system.

Among Other Businesses, the Company considers the Senior Life Business as a business development focus and will work to quickly achieve profitability by focusing on customer satisfaction and strengthening brand recognition.

Based on the above, as it enters the plan's third year, the Group considers the fiscal year ending March 31, 2026 to be the first year of its new development initiatives, which are intended to swiftly achieve the targets of its medium-term management plan. It forecasts net sales of 274,000 million yen (up 19.7% YoY), operating income of 25,000 million yen (up 22.0% YoY), ordinary income of 25,000 million yen (up 16.7% YoY), and net income attributable to owners of the parent of 18,000 million yen (up 23.6% YoY)

The above forecasts are based on information available as of the date of publication of this document. Actual results may differ for various reasons.

#### (5) Basic policy on distribution of surplus and dividends for the current and next period

Based on the conviction that it is entrusted the capital it raises from markets by its shareholders, the Company sees returning earnings to shareholders through performance-linked dividends that reflect earnings as a key instrument for distributing its surplus. We will strive to increase the dividends payout ratio based on the basic stance of assuring steady and stable rewards to shareholders over the long term, with a target payout ratio of 20 percent.

During the fiscal year, the Company achieved the highest record for income, thanks to stable growth in its main Dormitory Business and significant growth, powered by strong customer satisfaction, in its Hotel Business. Accordingly, we plan to pay year-end dividends of 22 yen per share (increased by two yen above the dividends in the forecast announced February 7, 2025), for total annual dividends of 38 yen/share (for a 20.4% payout ratio), up 13.50 yen (55.1%) from the previous fiscal year on a full-year basis. (Annual dividends in the fiscal year ended March 31, 2024 would have been 24.50 yen had the stock split effective April 1, 2024 taken place at the start of that fiscal year.) The Company forecasts an increase of eight yen (21.1%) in full-year dividends for the fiscal year ending March 31, 2026, to 46 yen for the year (for a 20.0% payout ratio).

Pursuing even more dynamic policies on shareholder returns in the future, we will strive to achieve stable and continuous growth in dividends. We will retain internal reserves in the amounts needed to make effective capital investments, develop new businesses, and implement other forward-looking management policies, while adapting to changing business conditions.

#### 2. Basic Policy on Selection of Accounting Standards

The Group's policy for the time being is to prepare its consolidated financial statements in accordance with Japanese GAAP, taking into consideration the comparability of consolidated financial statements over time and across companies.

The Group will properly deal with the application of IFRS taking into account domestic and international situations.

## 3. Consolidated Financial Statements and Major Notes

## (1) Consolidated balance sheets

|  | As of March 31, 2024 | As of March 31, 2025 |
|--|----------------------|----------------------|
| Assets   |                      |                      |
| Current assets   |                      |                      |
| Cash and deposits                                      | 31,807               | 25,675               |
| Notes, accounts receivable - trade and contract assets | 17,915               | 18,30                |
| Real estate for sale                                   | 11,451               | 8,602                |
| Real estate for sale in process                        | 9,643                | 7,95                 |
| Costs on uncompleted construction contracts            | 265                  | 82                   |
| Other  | 9,367                | 8,27                 |
| Allowance for doubtful accounts                        | -64                  | -5:                  |
| Total current assets                                   | 80,385               | 69,57                |
| Non-current assets                                     |                      |                      |
| Property, plant and equipment                          |                      |                      |
| Buildings and structures                               | 94,006               | 101,47               |
| Accumulated depreciation                               | -45,323              | -49,65               |
| Buildings and structures, net                          | 48,682               | 51,82                |
| Land   | 42,646               | 54,78                |
| Construction in progress                               | 18,850               | 42,00                |
| Other  | 21,766               | 24,89                |
| Accumulated depreciation                               | -16,643              | -18,52               |
| Other, net   | 5,123                | 6,36                 |
| Total property, plant and equipment                    | 115,303              | 154,97               |
| Intangible fixed assets                                | 4,487                | 4,80                 |
| Investments and other assets                           |                      |                      |
| Investment securities                                  | 15,018               | 16,50                |
| Long-term loans receivable                             | 526                  | 65                   |
| Guarantee deposits                                     | 18,893               | 18,47                |
| Lease deposits   | 20,551               | 21,35                |
| Deferred tax assets                                    | 3,525                | 2,41                 |
| Other  | 12,026               | 12,59                |
| Allowance for doubtful accounts                        | -106                 | -10                  |
| Total investments and other assets                     | 70,433               | 71,89                |
| Total non-current assets                               | 190,224              | 231,67               |
| Deferred assets  |                      |                      |
| Bond issuance costs                                    | 311                  | 21                   |
| Total deferred assets                                  | 311                  | 21                   |
| Total assets   | 270,921              | 301,470              |

|   | As of March 31, 2024 | As of March 31, 2025 |
|---|----------------------|----------------------|
| Liabilities   |                      |                      |
| Current liabilities                                   |                      |                      |
| Notes and accounts payable - trade                    | 9,394                | 9,220                |
| Short-term borrowings                                 | 26,860               | 26,153               |
| Current portion of bonds payable                      | 4,880                | 4,680                |
| Current portion of convertible bonds                  | _                    | 30,022               |
| Income taxes payable                                  | 2,640                | 4,286                |
| Provision for bonuses                                 | 2,928                | 3,686                |
| Provision for directors' bonuses                      | 486                  | 715                  |
| Other   | 23,936               | 29,328               |
| Total current liabilities                             | 71,127               | 108,093              |
| Non-current liabilities                               |                      |                      |
| Bonds payable   | 13,700               | 9,020                |
| Convertible bonds with share acquisition rights       | 30,052               | _                    |
| Long-term loans payable                               | 62,453               | 78,749               |
| Long-term guarantee deposited                         | 3,305                | 3,722                |
| Deferred tax liabilities                              | 0                    | _                    |
| Net defined benefit liability                         | 986                  | 1,038                |
| Provision for directors' retirement benefits          | 258                  | 260                  |
| Allowance for loss on business withdrawal             | 1,160                | 140                  |
| Asset retirement obligations                          | 499                  | 499                  |
| Other   | 773                  | 583                  |
| Total non-current liabilities                         | 113,189              | 94,015               |
| Total liabilities                                     | 184,317              | 202,109              |
| Net Assets  | ,                    | ,                    |
| Shareholders' equity                                  |                      |                      |
| Share capital   | 7,964                | 7,964                |
| Capital surplus                                       | 12,920               | 13,016               |
| Retained earnings                                     | 65,167               | 77,193               |
| Treasury shares                                       | -331                 | -299                 |
| Total shareholders' equity                            | 85,721               | 97,875               |
| Accumulated other comprehensive income                |                      | ,                    |
| Valuation difference on available-for-sale securities | 675                  | 894                  |
| Deferred hedge gain (loss)                            | 692                  | 1,107                |
| Foreign currency translation adjustment               | -601                 | -596                 |
| Remeasurements of defined benefit plans               | 117                  | 79                   |
| Total accumulated other comprehensive income          | 882                  | 1,485                |
| Total net assets                                      | 86,604               | 99,360               |
| Total liabilities and net assets                      | 270,921              | 301,470              |
| Total natiffice and net assets                        | 210,721              | 301,470              |

## (2) Consolidated income statement and consolidated statement of comprehensive income

Consolidated income statement

|  | Year Ended March 31, 2024<br>(April 1, 2023 - March 31, 2024) | Year Ended March 31, 2025<br>(April 1, 2024 - March 31, 2025) |
|--|---|---|
| Net sales  | 204,126   | 228,933   |
| Cost of sales                                      | 155,132   | 173,016   |
| Gross income                                       | 48,993  | 55,917  |
| Selling, general and administrative expenses       |   |   |
| Salaries, allowances and bonuses                   | 5,842   | 6,389   |
| Employee benefits expenses                         | 1,301   | 1,367   |
| Provision for bonuses                              | 1,009   | 1,215   |
| Provision for directors' bonuses                   | 486   | 715   |
| Retirement benefit expenses                        | 145   | 142   |
| Provision for directors' retirement benefits       | 2   | 1   |
| Sales promotion expenses                           | 2,540   | 2,894   |
| Business consignment expenses                      | 2,504   | 2,689   |
| Rent expenses                                      | 519   | 520   |
| Fees payable                                       | 14,733  | 15,399  |
| Depreciation and amortization                      | 551   | 694   |
| Other  | 2,649   | 3,395   |
| Total selling, general and administrative expenses | 32,285  | 35,426  |
| Operating income                                   | 16,708  | 20,491  |
| Non-operating income                               |   |   |
| Interest income                                    | 119   | 156   |
| Dividend income                                    | 161   | 201   |
| Gain on equity-method investments                  | 5,025   | 1,331   |
| Other  | 497   | 486   |
| Total non-operating income                         | 5,804   | 2,175   |
| Non-operating expenses                             |   |   |
| Interest expenses                                  | 672   | 743   |
| Other  | 723   | 505   |
| Total non-operating expenses                       | 1,395   | 1,249   |
| Ordinary income                                    | 21,116  | 21,417  |

|   | Year Ended March 31, 2024<br>(April 1, 2023 - March 31, 2024) | Year Ended March 31, 2025<br>(April 1, 2024 - March 31, 2025) |
|---|---|---|
| Extraordinary losses                        |   |   |
| Loss due to disaster                        | 218   | 278   |
| Loss on valuation of shares of subsidiaries | 441   | <del>-</del>  |
| Loss on business withdrawal                 | 1,137   | <del>-</del>  |
| Impairment loss                             | 2,015   | 311   |
| Other                                       | 234   | 29  |
| Total extraordinary losses                  | 4,047   | 619   |
| Net income before income taxes              | 17,069  | 20,797  |
| Income taxes - current                      | 2,620   | 5,433   |
| Income taxes - deferred                     | 2,033   | 802   |
| Total income taxes                          | 4,654   | 6,235   |
| Net income                                  | 12,414  | 14,562  |
| Net income attributable to owners of parent | 12,414  | 14,562  |

|   | Year Ended March 31, 2024<br>(April 1, 2023 - March 31, 2024) | Year Ended March 31, 2025<br>(April 1, 2024 - March 31, 2025) |
|---|---|---|
| Net income  | 12,414  | 14,562  |
| Other comprehensive income  |   |   |
| Valuation difference on available-for-sale securities                             | 515   | 219   |
| Deferred hedge gain (loss)  | 43  | 415   |
| Foreign currency translation adjustment   | -12   | -35   |
| Remeasurements of defined benefit plans   | 80  | -37   |
| Share of other comprehensive income of entities accounted for using equity method |   | 41  |
| Total other comprehensive income  | 626   | 602   |
| Comprehensive income  | 13,041  | 15,164  |
| (Breakdown)   |   |   |
| Comprehensive income attributable to owners of parent                             | 13,041  | 15,164  |

### (3) Consolidated statement of changes in equity

Year ended March 31, 2024 (From April 1, 2023 to March 31, 2024)

|  | Shareholders' equity |                 |                   |                 |                            |  |  |  |
|--|----------------------|-----------------|-------------------|-----------------|----------------------------|--|--|--|
|  | Share capital        | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity |  |  |  |
| Balance at beginning of period                       | 7,964                | 12,862          | 53,845            | -349            | 74,322                     |  |  |  |
| Changes during period                                |                      |                 |                   |                 |                            |  |  |  |
| Dividends from surplus                               |                      |                 | -1,092            |                 | -1,092                     |  |  |  |
| Net income attributable to owners of parent          |                      |                 | 12,414            |                 | 12,414                     |  |  |  |
| Share buybacks                                       |                      |                 |                   | -5              | -5                         |  |  |  |
| Disposal of treasury stock                           |                      | 0               |                   | 0               | 0                          |  |  |  |
| Restricted stock units                               |                      | 58              |                   | 24              | 82                         |  |  |  |
| Net changes of items other than shareholders' equity |                      |                 |                   |                 |                            |  |  |  |
| Total changes during period                          | -                    | 58              | 11,322            | 18              | 11,398                     |  |  |  |
| Balance at end of period                             | 7,964                | 12,920          | 65,167            | -331            | 85,721                     |  |  |  |

|  |  | Accumulated other comprehensive income |   |   |  |                  |  |  |
|--|--|--|---|---|--|------------------|--|--|
|  | Valuation<br>difference on<br>available-for-sale<br>securities | Deferred hedge<br>gain (loss)          | Foreign currency<br>translation<br>adjustment | Remeasurements<br>of defined benefit<br>plans | Total<br>accumulated<br>other<br>comprehensive<br>income | Total net assets |  |  |
| Balance at beginning of period                       | 160  | 648                                    | -589  | 36  | 256  | 74,579           |  |  |
| Changes during period                                |  |  |   |   |  |                  |  |  |
| Dividends from surplus                               |  |  |   |   |  | -1,092           |  |  |
| Net income attributable to owners of parent          |  |  |   |   |  | 12,414           |  |  |
| Share buybacks                                       |  |  |   |   |  | -5               |  |  |
| Disposal of treasury stock                           |  |  |   |   |  | 0                |  |  |
| Restricted stock units                               |  |  |   |   |  | 82               |  |  |
| Net changes of items other than shareholders' equity | 515  | 43                                     | -12   | 80  | 626  | 626              |  |  |
| Total changes during period                          | 515  | 43                                     | -12   | 80  | 626  | 12,025           |  |  |
| Balance at end of period                             | 675  | 692                                    | -601  | 117   | 882  | 86,604           |  |  |

|  | Shareholders' equity |                 |                   |                 |                            |  |  |
|--|----------------------|-----------------|-------------------|-----------------|----------------------------|--|--|
|  | Share capital        | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity |  |  |
| Balance at beginning of period                       | 7,964                | 12,920          | 65,167            | -331            | 85,721                     |  |  |
| Changes during period                                |                      |                 |                   |                 |                            |  |  |
| Dividends from surplus                               |                      |                 | -2,536            |                 | -2,536                     |  |  |
| Net income attributable to owners of parent          |                      |                 | 14,562            |                 | 14,562                     |  |  |
| Share buybacks                                       |                      |                 |                   | -4              | -4                         |  |  |
| Disposal of treasury stock                           |                      | 0               |                   | 0               | 0                          |  |  |
| Restricted stock units                               |                      | 95              |                   | 35              | 131                        |  |  |
| Net changes of items other than shareholders' equity |                      |                 |                   |                 |                            |  |  |
| Total changes during period                          | _                    | 96              | 12,025            | 31              | 12,153                     |  |  |
| Balance at end of period                             | 7,964                | 13,016          | 77,193            | -299            | 97,875                     |  |  |

|  |  | Accumulated other comprehensive income |   |   |  |                  |  |  |
|--|--|--|---|---|--|------------------|--|--|
|  | Valuation<br>difference on<br>available-for-sale<br>securities | Deferred hedge<br>gain (loss)          | Foreign currency<br>translation<br>adjustment | Remeasurements<br>of defined benefit<br>plans | Total<br>accumulated<br>other<br>comprehensive<br>income | Total net assets |  |  |
| Balance at beginning of period                       | 675  | 692                                    | -601  | 117   | 882  | 86,604           |  |  |
| Changes during period                                |  |  |   |   |  |                  |  |  |
| Dividends from surplus                               |  |  |   |   |  | -2,536           |  |  |
| Net income attributable to owners of parent          |  |  |   |   |  | 14,562           |  |  |
| Share buybacks                                       |  |  |   |   |  | -4               |  |  |
| Disposal of treasury stock                           |  |  |   |   |  | 0                |  |  |
| Restricted stock units                               |  |  |   |   |  | 131              |  |  |
| Net changes of items other than shareholders' equity | 219  | 415                                    | 5   | -37   | 602  | 602              |  |  |
| Total changes during period                          | 219  | 415                                    | 5   | -37   | 602  | 12,756           |  |  |
| Balance at end of period                             | 894  | 1,107                                  | -596  | 79  | 1,485  | 99,360           |  |  |

|  | Year Ended March 31, 2024<br>(April 1, 2023 - March 31, 2024) | Year Ended March 31, 2025<br>(April 1, 2024 - March 31, 2025) |
|--|---|---|
| Cash flows from operating activities                                 |   |   |
| Net income before taxes  | 17,069  | 20,797  |
| Depreciation and amortization  | 6,780   | 7,716   |
| Amortization of long-term prepaid expenses                           | 512   | 709   |
| Amortization of guarantee deposits                                   | 391   | 413   |
| Increase (decrease) in provision for bonuses                         | 992   | 760   |
| Interest and dividend income   | -280  | -357  |
| Interest expenses  | 672   | 743   |
| Share of (profit) loss of entities accounted for using equity method | -5,025  | -1,331  |
| Loss on valuation of shares of subsidiaries                          | 441   | _   |
| Loss on business withdrawal  | 1,137   | <u> </u>  |
| Impairment loss  | 2,015   | 311   |
| Loss on disaster   | 218   | 278   |
| Decrease (increase) in notes and accounts receivable - trade         | -2,696  | -396  |
| Decrease (increase) in accounts receivable - other                   | 432   | -289  |
| Decrease (increase) in inventories                                   | -3,079  | 3,367   |
| Increase (decrease) in notes and accounts payable - trade            | 2,143   | -172  |
| Increase (decrease) in accrued expenses                              | 566   | 284   |
| Increase (decrease) in advances received                             | 409   | 1,046   |
| Increase (decrease) in accounts payable - other                      | -897  | -310  |
| Increase (decrease) in accrued consumption taxes                     | 999   | 144   |
| Increase (decrease) in deposits received                             | 517   | -454  |
| Increase (decrease) in guarantee deposits received                   | 322   | 493   |
| Other  | 945   | -562  |
| Subtotal   | 24,588  | 33,193  |
| Interest and dividends received                                      | 171   | 467   |
| Interest expenses paid   | -672  | -749  |
| Income taxes refund  | 1,051   | 0   |
| Income taxes paid  | -977  | -3,462  |
| Loss on store closings   | -78   | _   |
| Net cash provided by (used in) operating activities                  | 24,083  | 29,449  |

|  | Year Ended March 31, 2024<br>(April 1, 2023 - March 31, 2024) | Year Ended March 31, 2025<br>(April 1, 2024 - March 31, 2025) |
|--|---|---|
| Cash flows from investing activities                         |   |   |
| Purchase of investment securities                            | -6,164  | -19   |
| Proceeds from sale of investment securities                  | 6   | _   |
| Purchase of property, plant and equipment                    | -22,892   | -41,990   |
| Proceeds from sale of property, plant and equipment          | _   | 157   |
| Purchase of intangible assets                                | -652  | -1,086  |
| Purchase of long-term prepaid expenses                       | -555  | -803  |
| Payments of loan receivable                                  | -284  | -904  |
| Collection of loans receivable                               | 224   | 1,570   |
| Payments for lease and guarantee deposits                    | -1,742  | -1,181  |
| Proceeds from collection of lease and guarantee deposits     | 61  | 151   |
| Purchase of insurance funds                                  | -431  | -246  |
| Proceeds from cancellation of insurance funds                | 1,078   | 757   |
| Other  | -181  | -87   |
| Net cash provided by (used in) investing activities          | -31,533   | -43,682   |
| Cash flows from financing activities                         |   |   |
| Net increase (decrease) in short-term loans payable          | _   | 150   |
| Proceeds from long-term loans payable                        | 1,970   | 31,400  |
| Repayments of long-term loans payable                        | -12,347   | -15,960   |
| Redemption of convertible bonds                              | -4,881  | -4,881  |
| Share buybacks   | -5  | -3  |
| Cash dividend paid   | -1,089  | -2,530  |
| Other  |   | 22  |
| Net cash provided by (used in) financing activities          | -16,792   | 8,195   |
| Effect of exchange rate changes on cash and cash equivalents | 22  | -45   |
| Increase (decrease) in cash and cash equivalents             | -24,219   | -6,082  |
| Balance of cash and cash equivalents at beginning of period  | 55,651  | 31,431  |
| Balance of cash and cash equivalents at end of period        | 31,431  | 25,349  |

#### (5) Notes on consolidated financial statement

(Notes on the going concern assumption)

Not applicable

(Change in accounting policies)

(Changes in accounting policies)

(Application of the Accounting Standard for Current Income Taxes and other applicable standards)

The Accounting Standard for Current Income Taxes (Accounting Standards Board of Japan [ASBJ] Statement No. 27, October 28, 2022; "2022 Revised Accounting Standard" hereinafter) and other applicable standards have been applied from the start of consolidated fiscal year under review.

The provisional handling specified in the provisions of Paragraph 20-3 of the 2022 Revised Accounting Standard and the provisional handling specified in the provisions of Paragraph 65-2 (2) of the Guidance on Accounting Standard for Tax Effect Accounting (ASBJ Guidance No. 28, October 28, 2022; "2022 Revised Guidance" hereinafter) have been applied for revisions related to the accounting classifications of income tax (taxation on other comprehensive income). This change in accounting policies has had no effect on the consolidated financial statements.

The 2022 Revised Guidance has been applied since the start of consolidated fiscal year under review for changes related to the revision of handling in the consolidated financial statements of carryover for tax purposes of gains/losses on sale arising in connection with sale of assets such as stock in subsidiaries among consolidated companies. This change in accounting policies has been applied retroactively. The consolidated financial statements for the previous consolidated fiscal year reflect this retroactive application.

This change has had no effect on the consolidated financial statements for the previous consolidated fiscal year.

(Additional information)

Not applicable

(Segment Information etc.)

[Segment Information]

1. Summary of Reportable Segments

The Group's reportable segments are structural units of the Group, for which disaggregated financial information is available, that are subject to periodic review by the Board of Directors to make decisions on allocation of management resources and evaluate business performance.

The Group establishes business units for individual services (or subsidiaries for some services) within the Group. Each business unit or subsidiary formulates strategies for its services and engages in business activities.

Accordingly, the Group consists of service-specific segments based on these business units and subsidiaries. The Group's five reportable segments are the Dormitory Business, the Hotel Business, the Comprehensive Building Management Business, the Food Service Business, and the Development Business.

Each reporting segment is summarized below.

Dormitory Business: Operation and management of student dormitories, employee dormitories,

Domeal, and contracted dormitories

Hotel Business: The Dormy Inn (limited-service hotel) and Resorts (resort hotel)

businesses

Comprehensive Building Management Business: The office-building management and residential-building management

businesses

Food Service Business: The businesses dealing with restaurants, contracted food service, and

hotel restaurants and other facilities operated under contract

Development Business: The construction, planning, design, and brokerage businesses, the

condominium business, the real-estate sale and leaseback business, and other development-related businesses, other development-related

businesses

2. Calculation methods for net sales, income or losses, assets, and other amounts for each reporting segment

The accounting method for the reported business segments is the same as that described in "Significant Matters that Form the Basis for Preparing Consolidated Financial Statements."

Income of the reportable segments is based on operating income.

Intersegment sales and transfers are based on market prices.

3. Information on net sales, income or losses, assets and other items by reporting segment Year ended March 31, 2024 (From April 1, 2023 to March 31, 2024)

(in million yen)

|  |           |         | Segment In                              | nformation      |             |         |                 |         |                      | Amount recorded on                                      |
|--|-----------|---------|---|-----------------|-------------|---------|-----------------|---------|----------------------|---|
|  | Dormitory | Hotel   | Comprehensive<br>Building<br>Management | Food<br>Service | Development | Total   | Other<br>Note 1 | Total   | Adjustment<br>Note 2 | consolidated<br>consolidated<br>financial<br>statements |
| Net sales  |           |         |   |                 |             |         |                 |         |                      |   |
| Net sales to external customers  | 52,062    | 125,433 | 7,784                                   | 1,651           | 1,653       | 188,585 | 15,540          | 204,126 | _                    | 204,126   |
| Intersegmental sales or transfers                                      | 240       | 136     | 14,819                                  | 9,452           | 1,969       | 26,619  | 649             | 27,269  | -27,269              | _   |
| Total  | 52,303    | 125,570 | 22,604                                  | 11,103          | 3,623       | 215,205 | 16,190          | 231,396 | -27,269              | 204,126   |
| Segment income or loss   | 5,881     | 14,843  | 824                                     | 208             | 340         | 22,098  | -310            | 21,788  | -5,079               | 16,708  |
| Segment assets   | 59,209    | 118,672 | 16,309                                  | 2,525           | 27,565      | 224,283 | 16,775          | 241,059 | 29,862               | 270,921   |
| Other items  |           |         |   |                 |             |         |                 |         |                      |   |
| Depreciation and amortization  | 1,525     | 5,006   | 60                                      | 38              | 42          | 6,672   | 130             | 6,802   | -21                  | 6,780   |
| Impairment loss  | 211       | 1,727   | _                                       | 77              | _           | 2,015   | _               | 2,015   | _                    | 2,015   |
| Increase in tangible<br>fixed assets and<br>intangible fixed<br>assets | 3,900     | 14,089  | 121                                     | 192             | 4           | 18,308  | 271             | 18,579  | -675                 | 17,904  |

Notes: 1. The Other Business segment consists of the following businesses which are not included in the other reportable segments: the Senior Life Business (management and operation of senior residences), the Public Kyoritsu Partnership (PKP) Business (services provided under contract to local governments), support business for people who live alone, the insurance agency business, comprehensive human-resource services, the financial business, the administrative outsourcing business, and other related businesses.

#### 2. Details of adjustments are described below.

(in million yen)

| Segment income                           |        |  |  |  |  |
|--|--------|--|--|--|--|
| Elimination of intersegment transactions | -563   |  |  |  |  |
| Corporate expenses (Note)                | -4,516 |  |  |  |  |
| Total                                    | -5,079 |  |  |  |  |

Note: Corporate expenses mainly consist of expenses related to the Accounting Department and other administrative departments of the head office.

(in million yen)

| Segment assets                           |         |  |  |  |  |
|--|---------|--|--|--|--|
| Elimination of intersegment transactions | -15,609 |  |  |  |  |
| Corporate assets (Note)                  | 45,471  |  |  |  |  |
| Total                                    | 29,862  |  |  |  |  |

Note: Corporate assets refer to cash and deposits, investment securities, assets related to administrative sections, and deferred tax assets retained by the head office.

3. Segment income or loss is adjusted against operating loss on the consolidated financial statements.

(in million yen)

|   |           |         | Segment In                              | nformation      |             |         |                 |                |                      | Amount recorded on                      |
|---|-----------|---------|---|-----------------|-------------|---------|-----------------|----------------|----------------------|---|
|   | Dormitory | Hotel   | Comprehensive<br>Building<br>Management | Food<br>Service | Development | Total   | Other<br>Note 1 | Total          | Adjustment<br>Note 2 | consolidated<br>financial<br>statements |
| Net sales   |           |         |   |                 |             |         |                 |                |                      |   |
| Net sales to external customers                               | 54,570    | 139,006 | 8,325                                   | 1,933           | 7,985       | 211,821 | 17,112          | 228,933        | _                    | 228,933                                 |
| Intersegmental sales or transfers                             | 353       | 243     | 18,791                                  | 10,597          | 1,967       | 31,953  | 700             | 32,653         | -32,653              | _                                       |
| Total   | 54,923    | 139,250 | 27,116                                  | 12,530          | 9,953       | 243,774 | 17,813          | 261,587        | -32,653              | 228,933                                 |
| Segment income or loss  | 6,077     | 18,498  | 1,213                                   | 244             | 672         | 26,706  | -426            | 26,280         | -5,789               | 20,491                                  |
| Segment assets  | 61,781    | 159,398 | 19,223                                  | 2,744           | 24,086      | 267,234 | 16,666          | 283,900        | 17,569               | 301,470                                 |
| Other items  Depreciation and                                 |           |         |   |                 |             |         |                 |                |                      |   |
| amortization Equity in earnings or losses of affiliates       | 1,574     | 5,875   | 103                                     | 43              | 41<br>-     | 7,638   | 1,331           | 7,789<br>1,331 | -73<br>-             | 7,716<br>1,331                          |
| Impairment loss   | 41        | 223     | -                                       | 46              | _           | 311     | -               | 311            | -                    | 311                                     |
| Increase in tangible fixed assets and intangible fixed assets | 4,372     | 43,394  | 121                                     | 13              | 9           | 47,911  | 179             | 48,090         | -38                  | 48,052                                  |

- Notes: 1. The Other Business segment consists of the following businesses which are not included in the other reportable segments: the Senior Life Business (management and operation of senior residences), the Public Kyoritsu Partnership (PKP) Business (services provided under contract to local governments), support business for people who live alone, the insurance agency business, comprehensive human-resource services, the financial business, the administrative outsourcing business, and other related businesses.
  - 2. Details of adjustments are described below.

(in million yen)

| Segment income                           |        |  |  |  |  |
|--|--------|--|--|--|--|
| Elimination of intersegment transactions | -825   |  |  |  |  |
| Corporate expenses (Note)                | -4,963 |  |  |  |  |
| Total                                    | -5,789 |  |  |  |  |

Note: Corporate expenses mainly consist of expenses related to the Accounting Department and other administrative departments of the head office.

(in million yen)

| Segment assets                           |         |  |  |  |
|--|---------|--|--|--|
| Elimination of intersegment transactions | -20,851 |  |  |  |
| Corporate assets (Note)                  | 38,421  |  |  |  |
| Total                                    | 17,569  |  |  |  |

Note: Corporate assets refer to cash and deposits, investment securities, assets related to administrative sections, and deferred tax assets retained by the head office.

3. Segment income or loss is adjusted against operating loss on the consolidated financial statements.

#### [Relevant Information]

Year ended March 31, 2024 (From April 1, 2023 to March 31, 2024)

#### 1. Information by product and service

(in million yen)

|                                 | Student<br>dormitories | Employee<br>dormitories | Domeal | contracted<br>dormitories | Dormy Inn | Resorts | Office<br>building<br>custodial<br>services | Residential<br>building<br>custodial<br>services | Food<br>Service | Development | Other  | Total   |
|---------------------------------|------------------------|-------------------------|--------|---------------------------|-----------|---------|---|--|-----------------|-------------|--------|---------|
| Net sales to external customers | 29,949                 | 13,258                  | 5,003  | 3,851                     | 72,753    | 52,680  | 4,489                                       | 3,294  | 1,651           | 1,653       | 15,540 | 204,126 |

#### 2. Information by region

#### (1) Net sales

This item is omitted because the net sales to external customers in Japan account for more than 90% of the net sales on the consolidated income statement.

#### (2) Tangible fixed assets

This item is omitted because the amount of the tangible fixed assets located in Japan accounts for more than 90% of the amount of the tangible fixed assets on the consolidated balance sheet.

#### 3. Information by major customer

This item is omitted because no single customer accounts for 10% or more of the net sales on the consolidated income statement.

Year ended March 31, 2025 (From April 1, 2024 to March 31, 2025)

#### 1. Information by product and service

(in million yen)

|                                 | Student<br>dormitories | Employee dormitories | Domeal | contracted<br>dormitories | Dormy Inn | Resorts | Office<br>building<br>custodial<br>services | Residentia<br>1 building<br>custodial<br>services | Food<br>Service | Developmen<br>t | Other  | Total   |
|---------------------------------|------------------------|----------------------|--------|---------------------------|-----------|---------|---|---|-----------------|-----------------|--------|---------|
| Net sales to external customers | 31,193                 | 14,141               | 5,073  | 4,161                     | 83,674    | 55,332  | 4,582                                       | 3,742   | 1,933           | 7,985           | 17,112 | 228,933 |

#### 2. Information by region

#### (1) Net sales

This item is omitted because the net sales to external customers in Japan account for more than 90% of the net sales on the consolidated income statement.

#### (2) Tangible fixed assets

This item is omitted because the amount of the tangible fixed assets located in Japan accounts for more than 90% of the amount of the tangible fixed assets on the consolidated balance sheet.

#### 3. Information by major customer

This item is omitted because no single customer accounts for 10% or more of the net sales on the consolidated income statement.

[Information on impairment loss on non-current assets by reporting segment]

Year ended March 31, 2024 (From April 1, 2023 to March 31, 2024)

This item is omitted because the same information is disclosed in the Segment Information.

Year ended March 31, 2025 (From April 1, 2024 to March 31, 2025)

This item is omitted because the same information is disclosed in the Segment Information.

[Information on the amortization of goodwill and the unamortized balance by reporting segment]

Year ended March 31, 2024 (From April 1, 2023 to March 31, 2024) Not applicable

Year ended March 31, 2025 (From April 1, 2024 to March 31, 2025) Not applicable

[Information on gain from negative goodwill by reporting segment]

Year ended March 31, 2024 (From April 1, 2023 to March 31, 2024)

Not applicable

Year ended March 31, 2025 (From April 1, 2024 to March 31, 2025) Not applicable

#### (Per-share information)

|                                    | Year ended March 31, 2024<br>(From April 1, 2023 to March 31, 2024) | Year ended March 31, 2025<br>(From April 1, 2024 to March 31, 2025) |
|------------------------------------|---|---|
| Net assets per share (yen)         | 1,109.91  | 1,272.69  |
| Net income per share (yen)         | 159.12  | 186.56  |
| Diluted net income per share (yen) | 136.57  | 160.15  |

- Notes: 1. Based on a resolution passed by the Board of Directors in its meeting held February 9, 2024, the Company conducted a two-for-one stock split on common stock effective April 1, 2024. Net assets per share, net income per share, and diluted net income per share have been calculated assuming this stock split had taken place at the start of the previous consolidated fiscal year.
  - 2. The bases for calculation of net income per share and diluted net income per shar are described below.

|  | Year ended March 31, 2024<br>(April 1, 2023 - March 31, 2024) | Year ended March 31, 2025<br>(April 1, 2024 - March 31, 2025) |
|--|---|---|
| (1) Net income per share   |   |   |
| Net income attributable to owners of parent (in million yen)   | 12,414  | 14,562  |
| Amount not attributable to common shareholders (in million yen)  | _   | _   |
| Net income attributable to owners of parent related to common shares (in million yen)  | 12,414  | 14,562  |
| Average number of common shares during the period (thousand shares)  | 78,020  | 78,058  |
| (2) Diluted net income per share   |   |   |
| Adjustment of net income attributable to owners of the parent (in million yen)   | -20   | -20   |
| (Interest income [after tax] included above) (in million yen)  | -20   | -20   |
| Increase in shares of common stock (thousand shares)   | 12,730  | 12,738  |
| Summary of potential shares not included in the calculation of diluted net income per share due to the absence of dilutive effects | _   | -   |

(Significant subsequent events)
Not applicable

4. Other

(Status of production, order and sale)

Segment sales performances for current fiscal year are shown below:

| Segment  | Amount (in million yen) | Year-on-year comparison (%) |
|--|-------------------------|-----------------------------|
| Dormitory  | 54,923                  | 5.0                         |
| Student dormitories                              | 31,250                  | 4.2                         |
| Employee dormitories                             | 14,391                  | 7.3                         |
| Domeal   | 5,098                   | 1.4                         |
| contracted dormitories                           | 4,182                   | 8.1                         |
| Hotel  | 139,250                 | 10.9                        |
| Dormy Inn Business                               | 83,802                  | 15.1                        |
| Resorts Business                                 | 55,448                  | 5.1                         |
| Comprehensive Building Management                | 27,116                  | 20.0                        |
| Office Building Custodial Services Business      | 4,852                   | -1.4                        |
| Residential Building Custodial Services Business | 22,263                  | 25.9                        |
| Food Service                                     | 12,530                  | 12.9                        |
| Development                                      | 9,953                   | 174.7                       |
| Total of Reportable Segments                     | 243,774                 | 13.3                        |
| Other  | 17,813                  | 10.0                        |
| Adjustment                                       | -32,653                 | =                           |
| Total  | 228,933                 | 12.2                        |

Note: Amount does not include consumption taxes.