

FY 3/26 Q1 (4-6/2025)

**Consolidated Financial Results** 

HOTELS

August 8, 2024

Kyoritsu Maintenance Co., Ltd.

[Securities Code 9616]

## FY3/26 Q1 Financial Highlights



(100 million yen)

Increased both sales and profits for the fifth consecutive year, operating profit of 4.4 billion yen (+ 17.7% YoY), and recorded a new high.

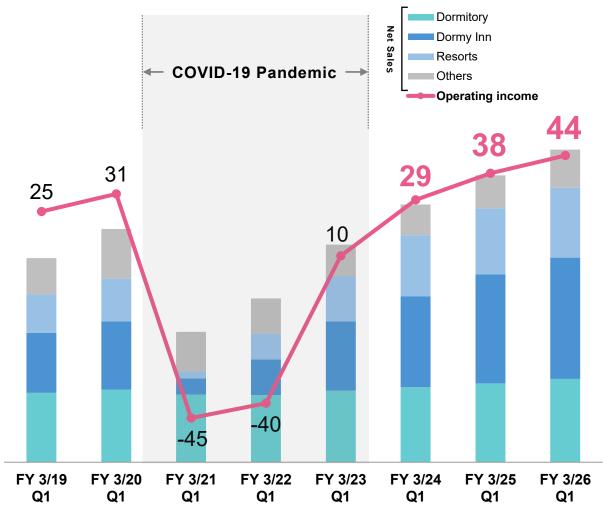
### **Dormitory Business**

- •Occupancy rate at the beginning of the period:97.4%(+0.4pp YoY)
- •Increased opening costs for 12 new offices and 1,364 rooms.
- •Increase in running costs, including food costs & others.

### **Hotel Business**

- Increased both revenue and profit by promoting sales price optimization and absorbing cost increases.
- •Company website reservation ratio 24.6%(+3.4 pp YoY)

  L Dormy's membership reached 1.41 million (+84.3% YoY).
- •Inbound tourism ratio: 22.8% (+3.2 pp YoY)

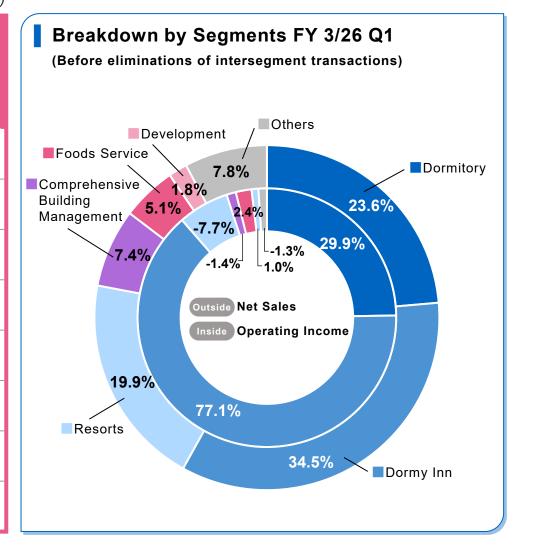


## Overview of Consolidated Financial Results and Main Financial Indicators



(100 million yen)

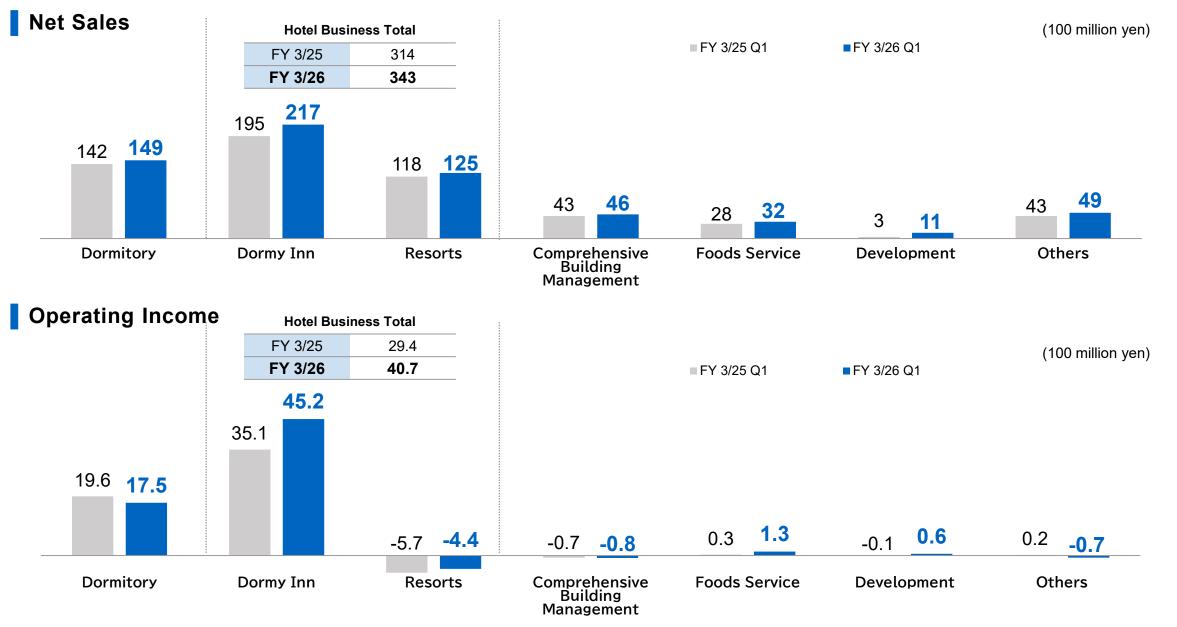
FY 3/25 Q1 Results (4-9/2024)         FY 3/26 Q1 Results (4-9/2025)         YoY Comparison           Net Sales         520         568         +47         +9.1%           Operating Income         38         44         +6         +17.7%           Ordinary Income         41         50         +8         +21.6%           Net Income         26         35         +9         +33.5%           EPS(yen)         34.6         46.1         +11.5         +33.4%           Depreciation Expense         17         21         +3         +20.5%           Cash Flow*¹         44         57         +12         +28.3%           Capital Investment         119         64         -54         -45.7%							
Operating Income       38       44       +6       +17.7%         Ordinary Income       41       50       +8       +21.6%         Net Income       26       35       +9       +33.5%         EPS(yen)       34.6       46.1       +11.5       +33.4%         Depreciation Expense       17       21       +3       +20.5%         Cash Flow*1       44       57       +12       +28.3%         Capital       110       64       54       -45.7%		Q1 Results	Q1 Results YoY Compa		oarison		
Income       38       44       +6       +17.7%         Ordinary Income       41       50       +8       +21.6%         Net Income       26       35       +9       +33.5%         EPS(yen)       34.6       46.1       +11.5       +33.4%         Depreciation Expense       17       21       +3       +20.5%         Cash Flow*1       44       57       +12       +28.3%         Capital       110       64       54       -45.7%	Net Sales	520	568	+47	+9.1%		
Income       41       50       +8       +27.6%         Net Income       26       35       +9       +33.5%         EPS(yen)       34.6       46.1       +11.5       +33.4%         Depreciation Expense       17       21       +3       +20.5%         Cash Flow*1       44       57       +12       +28.3%         Capital       110       64       54       -54       -45.7%		38	44	+6	+17.7%		
EPS(yen)       34.6       46.1       +11.5       +33.4%         Depreciation Expense       17       21       +3       +20.5%         Cash Flow*1       44       57       +12       +28.3%         Capital       110       64       54       -45.7%	_	41	50	+8	+21.6%		
Depreciation Expense       17       21       +3       +20.5%         Cash Flow*1       44       57       +12       +28.3%         Capital       110       64       54       -45.7%	Net Income	26	35	+9	+33.5%		
Expense 17 21 +3 +20.5%  Cash Flow*1 44 57 +12 +28.3%  Capital 110 64 -54 -45.7%	EPS(yen)	34.6	46.1	+11.5	+33.4%		
Capital 110 64 54 -45.7%	=	17	21	+3	+20.5%		
	Cash Flow*1	44	57	+12	+28.3%		
		119	64	-54	-45.7%		



<sup>\*1</sup> Cash Flow: Net Income + Depreciation Expense

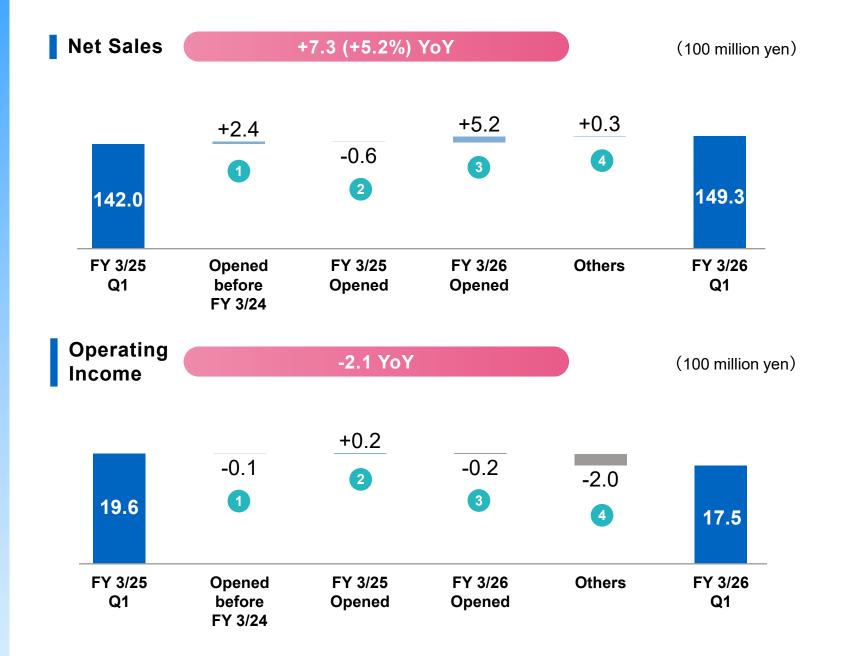
## **Breakdown of Net Sales and Operating Income by Business Segments**





## **Net Sales and Operating Income**



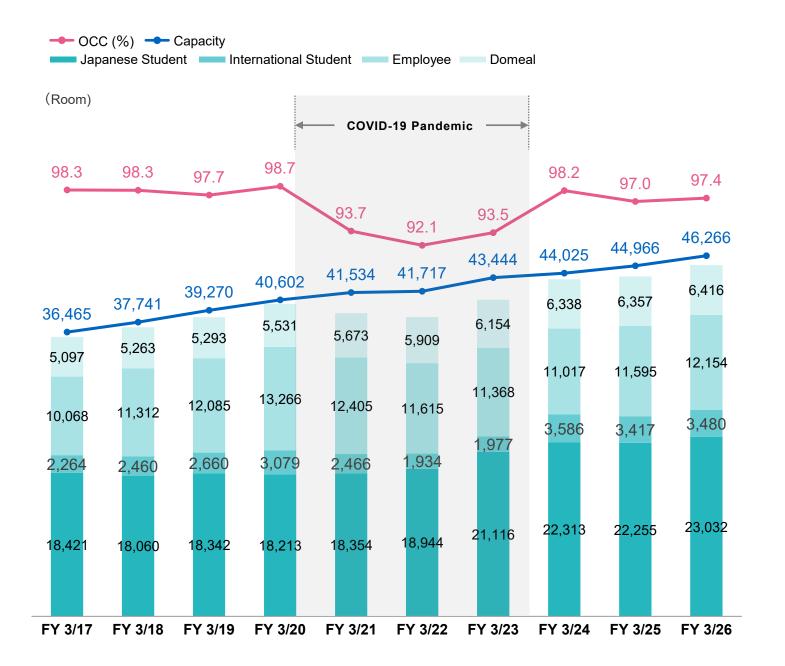


2	Contract fee decrease,	etc.		-0.6
3	FY 3/26 Newly oper	ned:	12 facilities 1,364 roo	ms
	Dormy Sagami Ohno2	53	Dormy Mei Eki Kameshima Anne	x 89
	Dormy Sagami Ohno2	172	Dormy MibuSanjo	77
	Dormy Urayasu3	33	Dormy Nishioji Gojo	114
	Dormy Sapporo Nishi 18	147	Dormy Okayama Minamigata	178
	Dormy Sapporo Nishi 11	100	Dormy Takamatsu Nishikicho	126
	Dormy Sendai Kawauchi Hills	156	Tokushima University affiliated International Domitory Azur	119

1	Profit increase due to optimization of sales prices	+3.3
	Contract fee decrease	-1.2
	Cost inflation, etc. (Food costs, utilities, etc.)	-2.2
2	Contract fee decrease, etc.	-0.6
	Decrease in opening expenses, etc.	+0.8
3	Contract fee increase	+1.5
••••	Increase in opening expenses, etc.	-1.7
4	Headquarters costs (Labor costs, Payment fee, etc.)	-2.0

## Trends in Initial Number of Leased Units & Occupancy Ratio





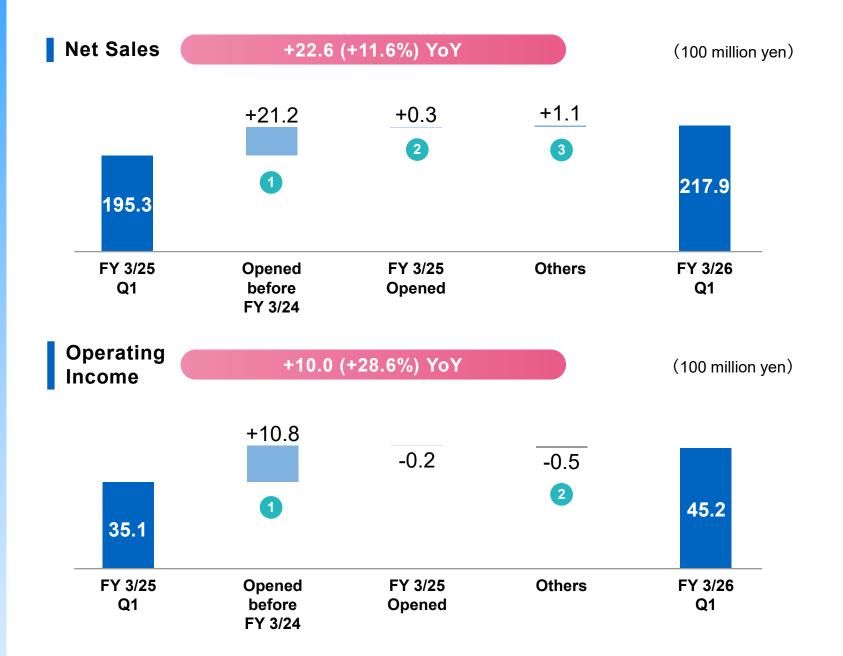
	FY 3/25	FY 3/26	YoY
Occupancy Ratio at the Beginning	97.0%	97.4%	+0.4pt
Number of Properties (Facilities)	526	536	+10
Number of Rooms	44,966	46,266	+1,300
Number of Rooms Occupied	43,624	45,082	+1,458

### Breakdown of Occupied Rooms (Unit: room)

	FY 3/25	FY 3/26	YoY
Domeal	6,357	6,416	+59
Employee	11,595	12,154	+559
International Student	3,417	3,480	+63
Japanese Student	22,255	23,032	+777

## **Net Sales and Operating Income**



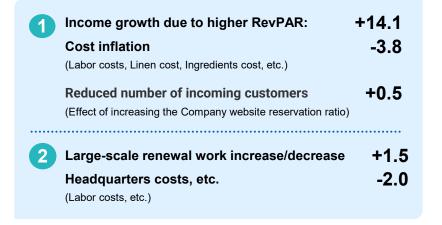


Q1	Company website reservation ratio	25.5% (YoY+3.5pt) 27.1% (YoY+2.8pt)
1	Sales growth due to higher RevPAR: 14,139 yen YoY +1,438 yen(+11.3%)	+21.2



global cabin Yokohama Chugoku town (reopening)

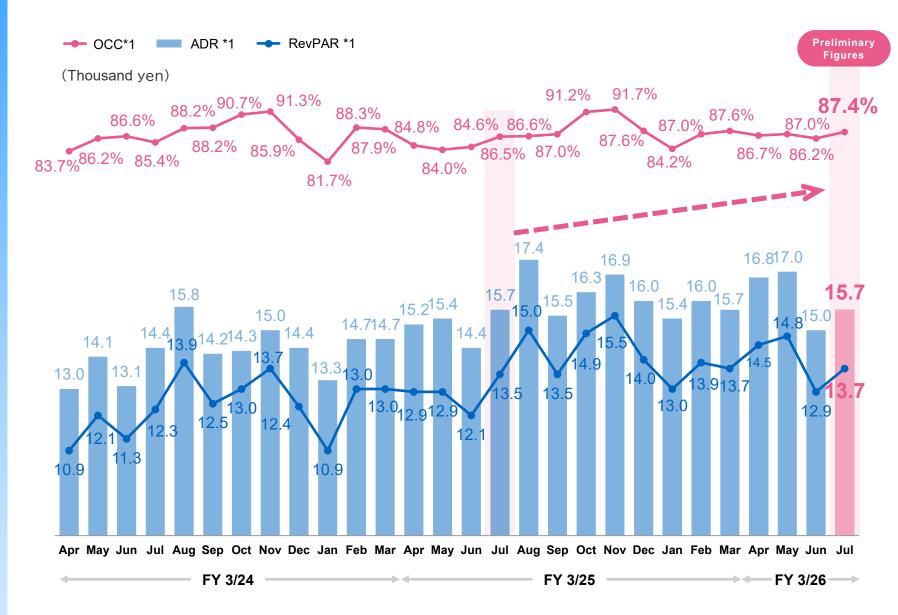
PY 3/25 Newly opened: 1 facilities 78 rooms





# Monthly Trends in Occupancy Ratio, Average Daily Rate and RevPAR





OCC (%)

	Q1	Q2	Q3	Q4	Full Year
FY 3/25	84.5	86.7	90.2	86.2	86.9
FY 3/26	86.6	-	-	-	-
YoY	+2.2pt	-	-	-	-

### ADR (thousand yen)

	Q1	Q2	Q3	Q4	Full Year
FY 3/25	15.0	16.2	16.4	15.7	15.8
FY 3/26	16.3	-	-	-	-
YoY	+1.2	-	-	-	-

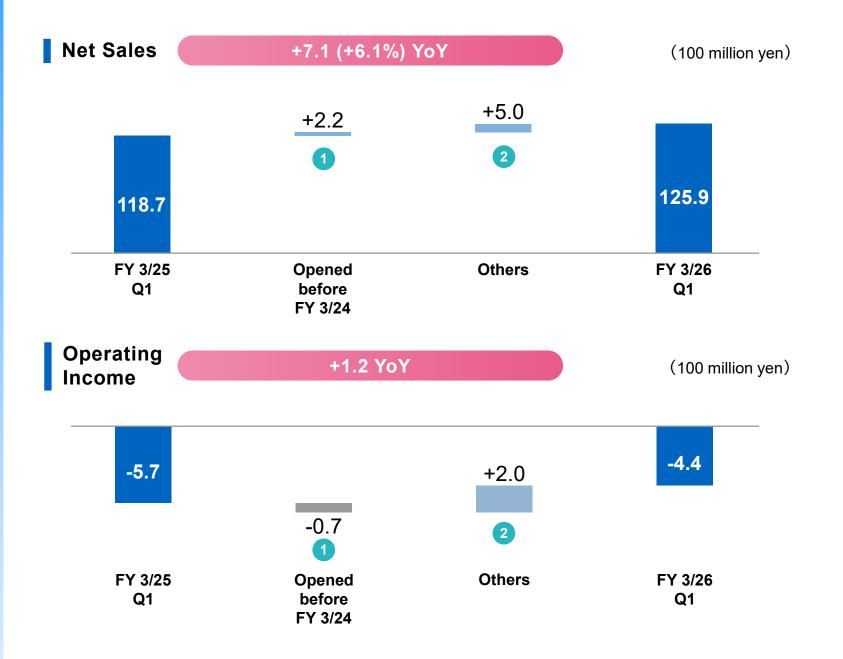
### RevPAR (thousand yen)

	Q1	Q2	Q3	Q4	Full Year
FY 3/25	12.7	14.0	14.8	13.5	13.7
FY 3/26	14.1	-	-	-	-
YoY	+1.4	-	-	-	-

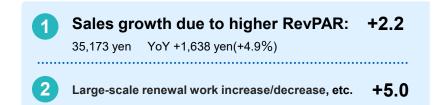
<sup>\*1</sup> The table above shows figures excluding hotels that opened in April 2024 or later, in order to enable comparison under the same conditions.

## **Net Sales and Operating Income**







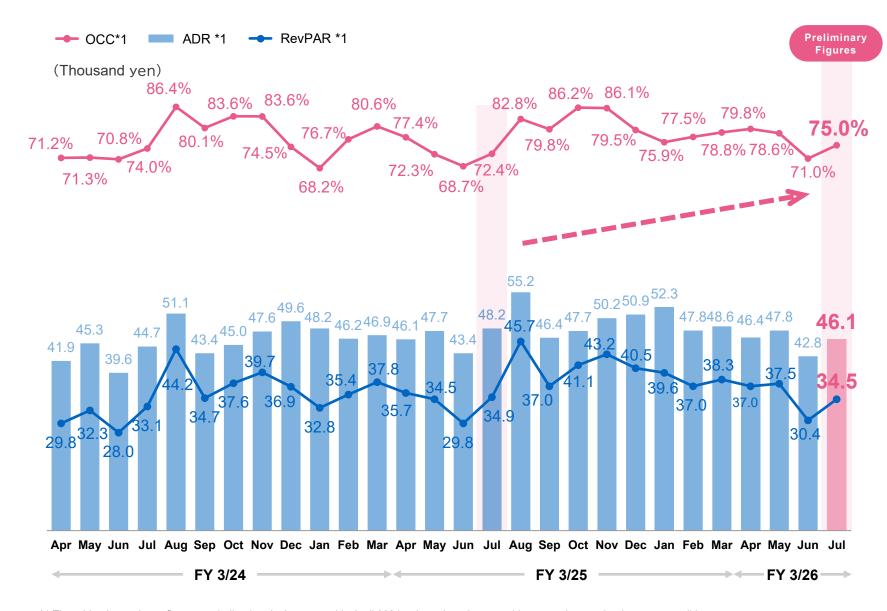


1	Income growth due to higher RevPAR:  Cost inflation (Labor costs, Linen cost, Cleaning cost, etc.)	+1.3 -2.5
	Reduced number of incoming customers  (Effect of increasing the Company website reservation ratio)	+0.5
2	Large-scale renewal work decrease Headquarters costs, etc. (Labor costs, etc.)	+2.9 -0.9



# Monthly Trends in Occupancy Ratio, Average Daily Rate and RevPAR





OCC (%)

	Q1	Q2	Q3	Q4	Full Year
FY 3/25	73.0	78.4	83.9	77.4	78.2
FY 3/26	76.6	-	-	-	-
YoY	+3.7pt	-	-	-	-

### ADR (thousand yen)

	Q1	Q2	Q3	Q4	Full Year
FY 3/25	45.9	50.1	49.5	49.6	48.9
FY 3/26	45.9	-	-	-	-
YoY	-0	-	-	-	-

### RevPAR (thousand yen)

	Q1	Q2	Q3	Q4	Full Year
FY 3/25	33.5	39.3	41.6	38.4	38.2
FY 3/26	35.1	-	-	-	-
YoY	+1.6	-	-	-	-

<sup>\*1</sup> The table above shows figures excluding hotels that opened in April 2024 or later, in order to enable comparison under the same conditions.

## Consolidated Balance Sheet, Net D/E Ratio

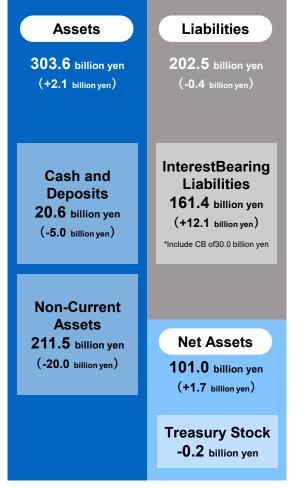


### Consolidated Balance Sheet

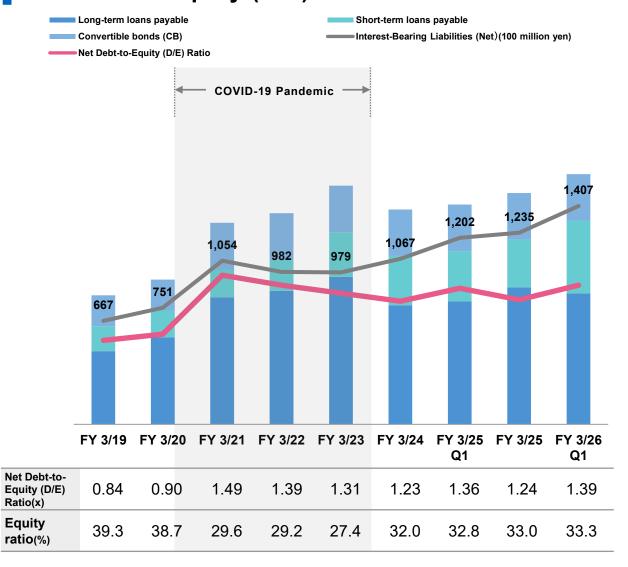
### End of March 2025

## **Assets** Liabilities 301.4 billion yen 202.1 billion yen InterestBearing Cash and Liabilities **Deposits** 149.2 billion yen 25.6 billion ven \*Include CB of30.0 billion ven **Non-Current Assets Net Assets** 231.6 billion yen 99.3 billion yen **Treasury Stock** -0.2 billion yen

### End of June 2025



## Net Debt-to-Equity (D/E) Ratio



Notes: Interest-bearing liabilities = Short-term loans payable + Current portion of bonds + Bonds + Long-term loans payable + Lease debts + Convertible bonds (CB)

## **Dividends/Shareholder Benefits**



## Dividends





<sup>\*</sup> The dividend payout ratio excluding the effects of special factors in FY 3/24, i.e., the equity method investment gain of 5.02 billion yen and the impairment loss of 2.01 billion yen, is 20.3%.

Note: The dividend amount, EPS is calculated taking into account the 2-for-1 stock split of common shares on April 1,2024.

## Shareholder Benefits

+8yen (+21.1%)

- 株と様と様と物別電子チケット
  4,000円分
  (ADD)
  (ADD)
- Shareholder Discount Electronic Vouchers 
   ∫ (Jul·Dec)
- 「Long-term Shareholder Discount Electronic Vouchers」(Jul)
- 「Shareholder Resort Hotel Benefit Electronic Vouchers」 (Jul·Dec)

Number of Shares Owned	Shareholder Discount Electronic Vouchers	Long-term Shareholder Discount Electronic Vouchers*	Shareholder Resort Hotel Benefit Electronic Vouchers*
100 shares or more $\sim$ Less than 200 shares	2,000	2,000	1vouchers
200 shares or more ~ Less than 500 shares	4,000	4,000	2 .
500 shares or more ∼ Less than 1,000 shares	8,000	6,000	2vouchers
1,000 shares or more $\sim$ Less than 2,000 shares	16,000	10,000	3vouchers
2,000 shares or more $\sim$ Less than 5,000 shares	30,000	20,000	
5,000 shares or more ~ Less than 10,000 shares	50,000	40,000	10vouchers
10,000 shares or more	120,000	60,000	

<sup>\*</sup> Available for shareholders who have continuously held our company's shares for 3 years or more as of March 31. The discount rates (approximate) for the "Resort Hotel Special Offer" are as follows. Please check our corporate website for details. Weekdays (and certain specific periods): Approximately 30% off regular rates

Days before holidays and special days: Approximately 10% off regular rates

## **Dormitory / Hotel Development Plans**



		Res	sults			Decisio	n made • Schedul	ed to be comme	ercialized			
	FY:	3/24	FY:	3/25	FY 3/26 FY 3/27		FY 3/28					
	+12 facilities*	+1,037 rooms*	+8 facilities*	+907rooms*	+12 facilities*	+1,364 rooms*	+13 facilities*	+2,335 rooms*	+11 facilities*	+1,233 rooms*		
	Ending number of facilities	519 facilities	Ending number of facilities	526 facilities	Ending number of facilities	536 facilities	Ending number of facilities	550 facilities	Ending number of facilities	561 facilities		
<b>D</b> '' '	Ending guest capacity	44,057 rooms	Ending guest capacity	44,908 rooms	Ending guest capacity	46,185 rooms	Ending guest capacity	48,636 rooms	Ending guest capacity	49,869 rooms		
Dormitories,	Leasing rate	86.9%	Leasing rate	87.1%	Leasing rate	87.1%	Leasing rate	87.1%	Leasing rate	86.8%		
Domeal	[L] Hirosaki, [L] Senda		[L] Omori-Kita, [L] Sak		[L]Sapporo Nishi 11, [L]Sap	poro Nishi 18,	Hokkaido 1 FAC	Tohoku –	Hokkaido –	Tohoku –		
	[L] Sendai Teppocno, [L] Asuto Nagamachi,	[L] Yamagata Honcho, [L] Otsuka,	[L] Nishi-Kasai North E [L] Nishi-Kasai South		[L]Takamatsu, [L]Sendai Ka [L]Nishioji Gojo, [L]Mibu Sai	njo,	Kanto/Koshinetsu 6 FAC	Tokai/Hokuriku -	Kanto/Koshinetsu 2 FAC	Tokai/Hokuriku 2 FAC		
	[L] Kasai Global House [L] Nakano-sakaue, [L		[L] Chikusa Minami, [L [L] Global House Niga		[L]Sakado Ekimae, [L]Mei Eki Kamejima Annex, [L]Tokushima, Okayama Minamigata,		Kinki 3 FAC	Chugoku/Shikoku 1 FAC	Kinki 6 FAC	Chugoku/Shikoku 1 FAC		
	[L] Kyoto Saiin, [L] Kol	be Yamate	[L] KU ROKKO HOUS				Kyushu/Okinawa 2 FAC		Kyushu/Okinawa –			
	+4 facilities*	+750 rooms*	+1 facility*	+78 rooms*	+4 facilities*	+637 rooms*	+6 facilities*	+1,099 rooms*	+6 facilities*	+1,087 rooms*		
	Ending number of facilities	95 facilities	Ending number of facilities	96 facilities	es Ending number of facilities 100	100 facilities	Ending number of facilities	105 facilities	Ending number of facilities	111 facilities		
	Ending guest capacity	17,107 rooms	Ending guest capacity	17,180 rooms	Ending guest capacity	17,817 rooms	Ending guest capacity	18,698 rooms	Ending guest capacity	19,785 rooms		
Dormy Inn	Leasing rate	97.5%	Leasing rate	98.5%	Leasing rate	96.9%	Leasing rate	92.3%	Leasing rate	90.2%		
,							Stndard	4FAC 786rooms	Standard			
	Express Toyohashi, Nono Asakusa Bettei, [L] Nono Beppu, [L] Aomori		[L] global cabin Yokohama China town. Express Ur (reopening) [L] Nono Fu				Tsuruga, Express Unnan,		Premium		Premium	1FAC 222rooms
					[L] Nono Fukui, [L] Kumamoto		Onyado Nono		Onyado Nono	5FAC 865rooms		
	[L] Admon	,,				[2] Kamamoto		2FAC 313rooms	EXPRESS			
	+1 facility*	+75 rooms*			+2 facility*	+306 rooms*	+3 facilities*	+203 rooms*	+2 facilities*	+146 rooms*		
	Ending number of facilities	42 facilities	Ending number of facilities	42 facilities	Ending number of facilities	44 facilities	Ending number of facilities	47 facilities	Ending number of facilities	49 facilities		
	Ending guest capacity	4,260 rooms	Ending guest capacity	4,260 rooms	Ending guest capacity	4,566 rooms	Ending guest capacity	4,769 rooms	Ending guest capacity	4,915 rooms		
Resorts	Leasing rate	73.8%	Leasing rate	73.8%	Leasing rate	74.1%	Leasing rate	71.0%	Leasing rate	68.9%		
11000110							Japanese style		Japanese style	1FAC 69rooms		
	[1] La Viata Valvasuka	Kannanaki Tamasa			Kyoto Omuro Kadensho,		LA VISTA	1FAC 62rooms	LA VISTA	1FAC 77rooms		
	[L] La Vista Yokosuka	Kannonzaki Terrace			[L] La Vista Atami Terrace		Resorts style	1FAC 51rooms	Resorts style			
							Remodel	1FAC 90rooms	Remodel			
Companywide leasing rate	88.	7 %	89.	2%	88.8%		87.	4%	86.	6%		

<sup>\*</sup> Indicates numbers of increases in facilities and rooms from development projects (does not indicate numbers of increases from the end of the previous year for facilities and rooms in operation at the end of the year)

## **Appendix**



## **≪FY 3/26 Consolidated Financial Forecasts ≫**

\*Officially announced on May 23, 2025

## **Consolidated Financial Forecast: Main Financial Indicators**



# Expect highest profits also for FY26 in plan as three consecutive years, expect to hit 25 billion Yen operating income and 21.1% increase of deviend

### **Dormitory Business**

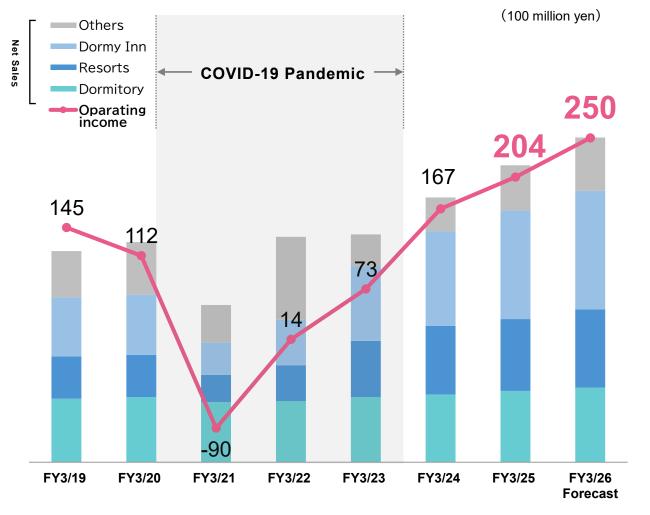
- •In April, OCC ratio was successfully started high as 97.4% (0.4% higher on YoY basis) by newly opening 12 facilities with 1,364 rooms
- •Increased income by opening new facilities and increased both sales and income by steadily optimizing sales prices.

#### **Hotel Business**

- 6 facilities with 943 rooms are expected to be opened
   as "First year of aggressive new development & new opening"
- •Well capturing strong trend of demand both by domestic and inbound, strongly continued thorough revenue management by dynamic pricing.

#### **Others**

Expected 1.8 billion Yen sales profit by 4 facility's real estate securitization In order to recover capital and offset start-up costs.



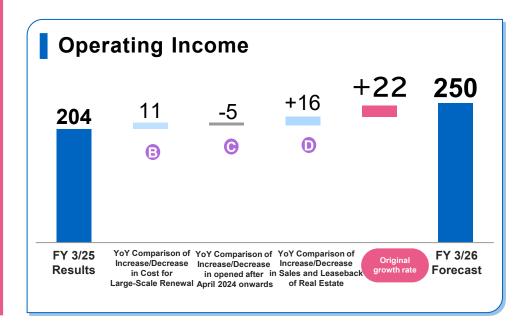
## **Consolidated Financial Forecast: Main Financial Indicators**



(100 million yen)

	FY 3/25 Results (4/2024–3/2025)	FY 3/26 Forecast (4/2025–3/2026)	YoY Com	•
Net Sales	2,289	2,740	+450	+19.7%
Operating Income	204	250	+45	+22.0%
Ordinary Income	214	250	+35	+16.7%
Net Income	145	180	+34	+23.6%
EPS (yen)	186.6	230.6	+44.0	+23.6%
DPS (yen)	38.0	46.0	+8	+21.1%
Depreciation Expense	77	95	+17	+23.1%
Cash Flow*	222	275	+52	+23.4%
Capital Investment	480	550	+69	+14.5%

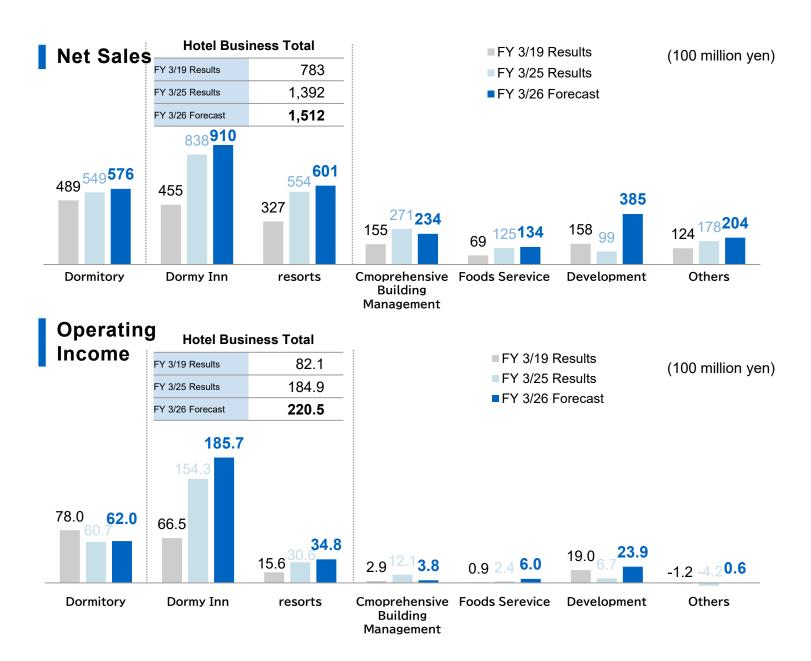
YoY Comparison of	Decial Cause  YoY Comparison of Increase/Decrease in	YoY Con without		
Cost for Large-Scale Renewal	opened after April 2024 onwards	in Sales and Leaseback of Real Estate	on the Left  A-B-C-D	
-7	+39	+287	+131	+5.7%
+11	-5	+16	+22	+11.1%

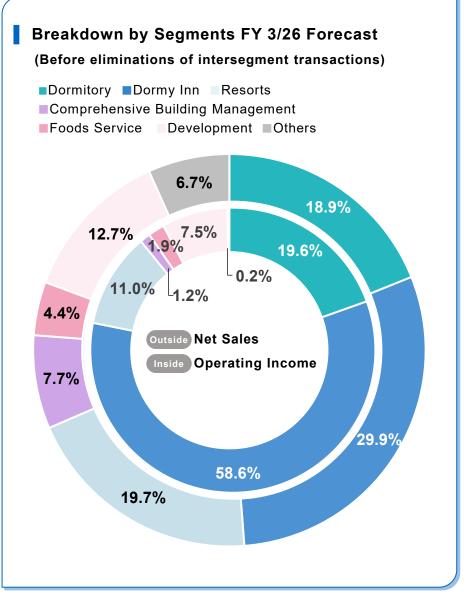


<sup>\*</sup> Cash Flow: Net Income + Depreciation Expense

## Consolidated Financial Forecast: Breakdown by Segments







## **Consolidated Financial Forecast, Net Sales and Operating Income**





1	Sales increase due to sales prices Revenue decrease due	'	+11.9 -3.1	
2	Sales increase due to sales prices Revenue decrease due	•		+0.9
3	FY 3/26 Newly oper		12 facilities 1,364 ro	
	Dormy Sagami Ohno2		Dormy MibuSanjo	77
	Dormy Urayasu3	33	•	114
	Dormy Sapporo Nishi 18	147	Dormy Okayama Minamigata	178
	Dormy Sapporo Nishi 11	100	Dormy Takamatsu Nishikicho	126
	Dormy Sendai Kawauchi Hills	156	Tokushima University affiliate International Domitory Azur	e <b>d</b> 119
4	Contracted Busir	es	s, etc.	+0.4

Profit increase due to optimization of sales prices Profit decrease from reduced occupancy Cost inflation, etc. (Food costs, renovation costs, utilities, etc.)	+11.1 -3.1 -3.5
Profit increase due to optimization of sales prices	+0.7
Profit decrease from reduced occupancy	-0.8
Decrease in opening expenses	+1.0
Headquarters costs (Sales promotion etc.)	-5.7

## **Dormitory Business & Senior-Life Business**



# As for dormitory business, we opened newly for 3 prefectures in Okayama, Kagawa and Tokushima

### Dormitory Business \*\*All opened in April, 2025

Dominiony Dusiness	AAII opelied i	ii Apili, 2025
Name of facility	Prefecture	Number of rooms
Dormy Sagami Ohno2	Kanagawa	53
Dormy Sakado Ekimae	Saitama	172
Dormy Urayasu3	Chiba	33
Dormy Sapporo Nishi 18	Hokkaido	147
Dormy Sapporo Nishi 11	Hokkaido	100
Dormy Sendai Kawauchi Hills	Miyagi	156
Dormy Mei Eki Kameshima Annex	Aichi	89
Dormy MibuSanjo	Kyoto	77
Dormy Nishioji Gojo	Kyoto	114
Dormy Okayama Minamigata	Okayama	178
Dormy Takamatsu Nishikicho	Kagawa	126
Tokushima University affiliated International Domitory Azur	Tokushima	119
In Total	12 Facilities	1,364 Rooms



Dormy Okayama Minamigata





In operation 27

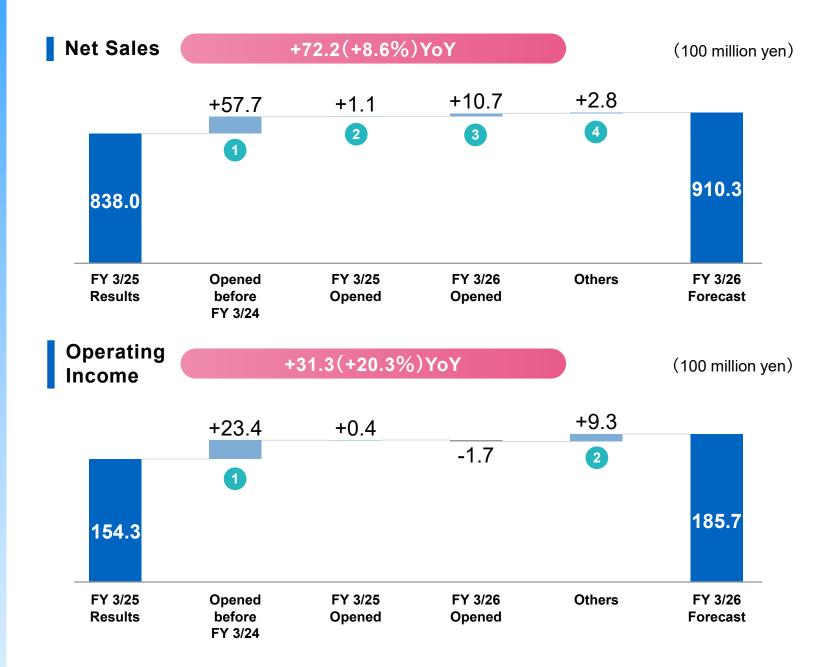
In operation (Already)
No operation (Not yet)

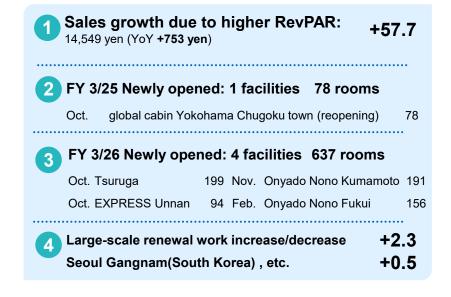
### Seniro-Life Business

Ohmori-cho Tokyo 80	Oct.2025
OoicyouFutaba Tokyo 70	April,2025
Name of facility Prefecture Number of Rooms	Month opened

## Consolidated Financial Forecast, Net Sales and Operating Income







Income growth due to higher RevPAR: +41.5
Cost inflation
(Food costs, renovation costs, utilities, etc.)

Large-scale renewal work increase/decrease +15.4
Headquarters costs, etc. -6.1

## **Dormy Inn Business**



## Newly opened 4 facilites mainly for series of "NONO"

### **Dormy Inn Business**

Name of facility	Prefecture	Number of rooms	Month to be opened
Tsuruga	Fukui	199	Oct. 2025
EXPRESS Unnan	Shimane	94	Oct. 2025
Onyado Nono Kumamoto	Kumamoto	191	Nov. 2025
Onyado Nono Fukui	Fukui	153	Feb. 2026
In Total	4 facilities	637 rooms	

Kumamoto







**Onyado Nono Kumamoto** 

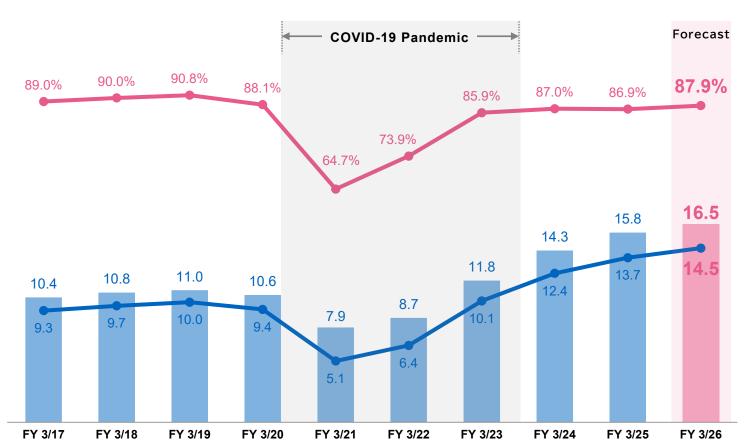


## **Consolidated Financial Forecast, Trends in KPI**





(Thousand yen)

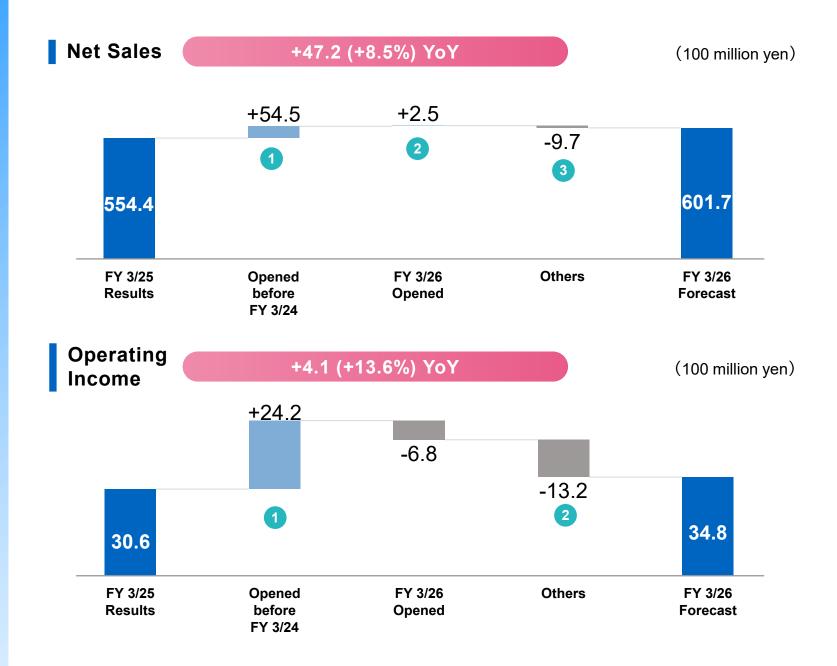


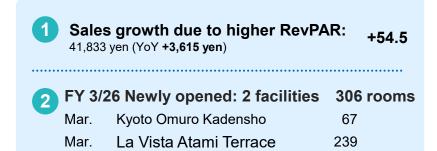
	FY 3/25	FY 3/26	YoY
OCC (%)	86.9	87.9	+1.0pt
ADR (thousand yen)	15.8	16.5	+4.3%
RevPAR (thousand yen)	13.7	14.5	+5.5%

Note: The table above shows figures excluding hotels that opened in April 2024 or later, in order to enable comparison under the same conditions.

## **Net Sales and Operating Income**







3 Large-scale renewal work increase/decrease -9.7

Income growth due to higher RevPAR: +34.7
Cost inflation -10.5
(Food costs, renovation costs, utilities, etc.)

Large-scale renewal work increase/decrease -3.5

Headquarters costs, etc.

-9.7

## **Resort Business**



## Opening a type of hotel complex "La Vista Atami Terrace"

### Resort Business

Name of facility	Prefecture	Number of rooms	Month to be opened
Kyoto Omuro Kadensho	<b>o</b> Kyoto	67	Mar,2026
La Vista Atami Terrace	Shizuoka	239	Mar.2026
In Total	2 facilities	306 rooms	





Kyoto Omuro Kadensho

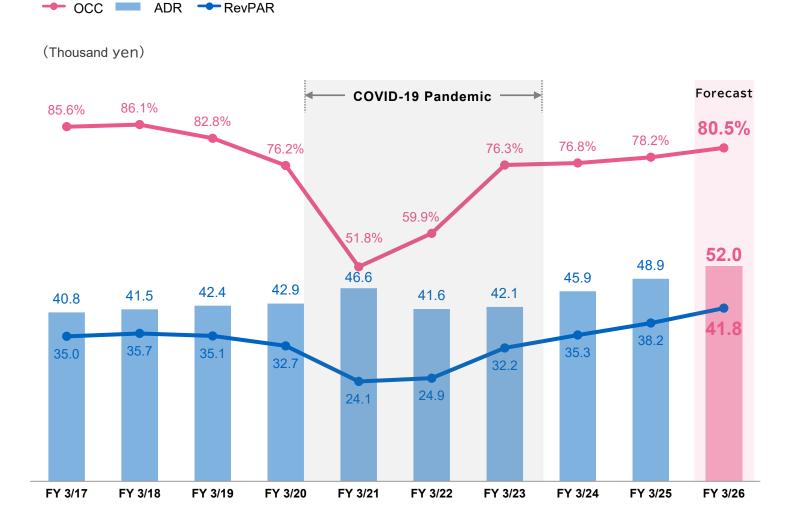






## **Consolidated Financial Forecast, Trends in KPI**





	FY 3/25	FY 3/26	YoY
OCC (%)	78.2	80.5	+2.2pt
ADR (thousand yen)	48.9	52.0	+6.4%
RevPAR (thousand yen)	38.2	41.8	+9.4%

Note: The table above shows figures excluding hotels that opened in April 2024 or later, in order to enable comparison under the same conditions.

## **Dormitory / Hotel Development Plans**



	Results				Decision made • Scheduled to be commercialized									
	FY 3/24		FY 3/25		FY 3/26		FY 3/27			FY 3/28				
Dormitories, Domeal	+12 facilities*	+1,037 rooms*	+8 facilities*	+907rooms*	+12 facilities*	+1,364 rooms*	+10 facilities	* +2,195 ro	oms*	+11 faciliti	es*	+1,245 roo	ms*	
	Ending number of facilities	519 facilities	Ending number of facilities	526 facilities	Ending number of facilities	536 facilities	Ending number facilities	of	546 facilities		Ending number of facilities		557 facilities	
	Ending guest capacity	44,057 rooms	Ending guest capacity	44,908 rooms	Ending guest capacity	46,185 rooms	Ending guest 48,380 roo capacity			Ending guest capacity		49,625 rooms		
	Leasing rate	86.9%	Leasing rate	87.1%	Leasing rate	87.1%	Leasing rate	87.0	%	Leasing rate		86.5%	<u>်</u>	
	[L] Sendai Teppocho, [L] Yamagata Honcho, [L] Asuto Nagamachi, [L] Otsuka, [L] Kasai Global House, [L] Sagami ono, [L] Nakano-sakaue, [L] Yamatominami, [L]		[L] Omori-Kita, [L] Sakai Kaigan Dori, [L] Nishi-Kasai North Exit, [L] Nishi-Kasai South Exit, [L] Chikusa Minami, [L] Osaka Kyobashi, [L] Global House Nigawa, [L] KU ROKKO HOUSE		[L]Sapporo Nishi 11, [L]Sapporo Nishi 18, [L]Takamatsu, [L]Sendai Kawauchi, [L]Nishioji Gojo, [L]Mibu Sanjo, [L]Sakado Ekimae, [L]Mei Eki Kamejima Annex, [L]Tokushima, Okayama Minamigata, [L]Urayasu3, [L]Sagami Ohno2		Hokkaido	- Tohoku	_	Hokkaido	_	Tohoku		
							Kanto/Koshinetsu 5 F	AC Tokai/Hokuriku	_	Kanto/Koshinetsu	3 FAC	Tokai/Hokuriku	2 FAC	
							Kinki 2 F	FAC Chugoku/Shiko	ku1 FAC	Kinki	6 FAC	Chugoku/Shikoki	.u —	
							Kyushu/Okinawa 2 F	FAC		Kyushu/Okinawa	_			
Dormy Inn	+4 facilities*	+750 rooms*	+1 facility*	+78 rooms*	+4 facilities*	+637 rooms*	+6 facilities*	+1,135 ro	oms*	+6 facilitie	es*	+1,123 roo	ms*	
	Ending number of facilities	95 facilities	Ending number of facilities	96 facilities	Ending number of facilities	100 facilities	Ending number facilities	of 106 faci	106 facilities		Ending number of facilities		112 facilities	
	Ending guest capacity	17,107 rooms	Ending guest capacity	17,180 rooms	Ending guest capacity	17,817 rooms	Ending guest capacity	18,952 r	18,952 rooms		Ending guest capacity		20,075 rooms	
	Leasing rate	97.5%	Leasing rate	98.5%	Leasing rate	96.9%	Leasing rate	92.19	%	Leasing rate		89.8%	ó	
							Hokkaido 1 F	AC Tohoku	1 FAC	Hokkaido	1 FAC	Tohoku	_	
	Express Toyohashi, Nono Asakusa Bettei, [L] Nono Beppu, [L] Aomori		[L] global cabin Yokohama China town. (reopening)		Tsuruga, Express Unnan, [L] Nono Fukui, [L] Kumamoto		Kanto/Koshinetsu 1 F	AC Tokai/Hokuriku	1 FAC	Kanto/Koshinetsu	1 FAC	Tokai/Hokuriku	1 FAC	
							Kinki 1 F	FAC Chugoku/Shiko	ku –	Kinki	1 FAC	Chugoku/Shikoki	u2 FAC	
	[L] Admon				[-] realisation		Kyushu/Okinawa 1 F	FAC		Kyushu/Okinawa	_			
	+1 facility*	+75 rooms*			+2 facility*	+306 rooms*	+3 facilities*		ms*	+2 facilitie	es*	+146 roon	ns*	
Resorts	Ending number of facilities	42 facilities	Ending number of facilities	42 facilities	Ending number of facilities	44 facilities	Ending number facilities	of 47 facil	47 facilities		Ending number of facilities		49 facilities	
	Ending guest capacity	4,260 rooms	Ending guest capacity	4,260 rooms	Ending guest capacity	4,566 rooms	Ending guest capacity	4,769 rd		Ending gues capacity	t	4,915 roo		
	Leasing rate	73.8%	Leasing rate	73.8%	Leasing rate	74.1%	Leasing rate	71.0	%	Leasing rate		67.5%	ó	
							Hokkaido	- Tohoku	_	Hokkaido	_	Tohoku		
	[L] La Vista Yokosuka Kannonzaki Terrace				Kyoto Omuro Kadensho, [L] La Vista Atami Terrace		Kanto/Koshinetsu	<ul><li>Tokai/Hokuriku</li></ul>	1 FAC	Kanto/Koshinetsu	ı 1 FAC	Tokai/Hokuriku	-	
							Kinki 1 F	FAC Chugoku/Shiko	ku –	Kinki	_	Chugoku/Shikoki	u –	
							Kyushu/Okinawa 1 F	FAC		Kyushu/Okinawa	1 FAC			
Companywide leasing rate	88.	88.7 % 89.2%		2%	88.8%		87.3%		86.2%					

<sup>\*</sup> Indicates numbers of increases in facilities and rooms from development projects (does not indicate numbers of increases from the end of the previous year for facilities and rooms in operation at the end of the year)

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